

**business**  
for sale



Date: **13th June 2026**

Business Reference: **38226**

About the Business:

## **North Durban Garden Service 4 complexes, 2 clients, ad hocs**

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Producing a R2.1m turnover & NP of R538k. Easy to manage business, as a supervisor controls day to day staff operations.

# North Durban Garden Service 4 complexes, 2 clients, ad hocs



Sector: **Services**

Asking Price:

**R 1,100,000**

Monthly Profit:

**R 44,871**

Asset Value:

**R 177,000**

Stock Value:

**R 0**

Yearly Net Profit :

**R 538,450**



# Business Report

## Fully describe the business's activities?

Garden services (Mon-Fri) are provided to Umhlali established client base of 4 complex's & 2 main clients, as well as, ad hocs.

15 workers are allocated to the 4 standing complex's, allowing those staff members to retain knowledge of clients requirements. The gardens are established with maintenance being the main focus.

The supervisor drives the staff to each site each day, as well as, the additional two staff that look after the two smaller clients, as well as, ad hoc tree felling, landscaping & ad hoc garden cleans ups, while additional labour would be brought in where required.

General cuttings are removed to the dump..

## How long has the business been established?

8 yrs (with some clients from that long ago) - with the present owner

## How does the business operate on a daily basis?

The owner checks email/cell for existing client contact, as well as, new ad hoc quotes/work; while processing quotes, invoices, & payments when necessary.

The supervisor uses the bakkie & trailer to take the staff to their allocated sites or ad hoc jobs and commence work.

At some stage, once to twice a week, the owner will pop-in to each site to provide further instructions as received from clients or as per the owner's thoughts, while dropping fuel & consumables (if the driver hasn;t already).

## How are the clients attracted to the business?

Existing SLA clients, a simple facebook page, referrals, & call-in's have ensured over the years that the steady turnovers & profits are achieved.

## Are there up-to-date Management Accounts available?

All clients pay by eft through the Bank acc, which will prove turnover variances through the year.

Most months are very similar re = income & expenses, as the main 4 clients recurringly provide 80% of the income.

## What is the age analysis of the debtors book?

All clients pay within 1-15 days after month end

## What is the total staff complement?

The owner & 17 staff including one supervisor.

Owner spends some 30% of his time on this business (as he has another business) - visiting sites, dealing with queries/issues, invoices, bank, etc.

The supervisor drives the staff to each site each day, as well as, monitors the main complex.

14 workers are allocated to the 4 standing complex's.

2 staff look after the 2 smaller clients, as well as, ad hoc tree felling, landscaping & ad hoc garden cleans ups. Additional labour would be brought in where required.

## Premises Detail

Tools are kept on the 4 complex sites, while machinery for smaller clients & ad hoc business are always on the vehicle or trailer; which are parked at the supervisor's house.

## What are the main assets of the business?

A bakkie R150k, trailer R7k , tools R20k (bushcutters, blowers tools), all at a 2nd hand value, in good working order & sufficient for the business.

## What is the reason for the sale?

The owner is selling one of his two businesses to slowly ease into retirement

## Why is this a good business?

Easy to operate garden service, where the owner controls the admin & client quotes/queries, while the supervisor & staff handle the allocated jobs/tasks, producing a steady income of R2m and profit of R500k.