business
for sale

BUSINESS REPORT

Date: **12th September 2026**
Business Reference:**38189**

About the Business:

Padel Club in the Garden Route.

This club has been well-maintained and is well supported. It offers everything you need for endless fun, fitness and social gatherings. Padel is one of the fastest-growing sports worldwide - sociable, accessible for all ages and skill levels, and incredibly addictive. This business is based in the Garden Route and is available for viewing by appointment.

Padel Club in the Garden Route.

Sector: Services

Asking Price:

R 4,600,000

Monthly Profit:

R 58,743

Asset Value:
R 2,058,817

Stock Value:
R 140,000

Yearly Net Profit :
R 704,910

Business Report

Fully describe the business's activities?

The padel club operates a modern, fully functional padel facility open to the public. The club features high-quality padel courts with an easy-to-use online booking system, Playtomic. Sessions are typically 90 minutes, allowing players to enjoy this fast-growing, exciting sport in a welcome environment.

How long has the business been established?

Since 2023

How long has the owner had the business?

Since inception

How does the business operate on a daily basis?

The club runs smoothly with a professional two-manager system. The on-duty manager opens the facility, prepares the courts, handles basic cleaning and maintenance, manages the booking system and ensures a seamless handover between shifts. Courts are rented by the hour via Playtomic or booked directly at the club. The manager on duty ends each day with efficient closing procedures.

How are the clients attracted to the business?

Padel is the fastest growing racket sport in the world, appealing to both competitive athletes and social players. Clients enjoy a quick and convenient booking process through the Playtomic app that also allows players to find and connect with opponents. The club already boasts a loyal and growing community of players. Attractive events include club ladder, team building, inter-club competitions, business leagues and socials.

What Advertising/Marketing is carried out?

Currently, no advertising is being carried out.

What competition exists?

There is competition in the Garden Route.

What are the seasonal trends?

Busier during all school holidays.

Is the business VAT Registered?

Yes

Are there up-to-date Management Accounts available?

Yes

What Balance Sheet and Income Statements are available?

2024 - Financial statement
2025 - Financial statement
2026 - Financial statement

How could the profitability of the business be improved?

Significant growth potential exists through targeted marketing campaigns, corporate partnerships, and branded sponsorship visibility on courts glass panels. Boost additional revenue streams by hosting regular competitions, group bookings, events and expanding equipment sales.

Give a breakdown of staff/ functions/ length of service?

Both staff members have similar roles. Because of the long hours they work shifts.
Basic housekeeping of the courts and clubhouse.
Sales and equipment rentals.
Manage the court bookings.

Do any have management potential?

Yes

How involved is the Owner in running the business?

On a daily basis

When does the current lease end?

2033 (long term security).

Is there an option of renewal & what period?

Yes, and negotiable

What is the annual escalation %?

7%

What are the trading hours?

06:30 - 21:00, 7 days a week

Is a copy of the lease available?

Yes

Do you require a licence?

Yes, a liquor license is in place and is currently active.

What are the main assets of the business?

Flood-lit, aluminium padel courts.
Fully equipped clubhouse with existing stock & amenities.
Condition: All assets are in good working order and ready for immediate continued operation.

What is their overall condition?

Good working order

Strengths?

Prime location
Loyal and committed player base.
Strong, vibrant community atmosphere.

Weaknesses?

Currently under-marketed.
Competitions not held as frequently as the market demands.

Opportunities?

Marketing material from companies, Local and National can be used around the courts and on the glass panels.
Hosting more events.
Group bookings should be promoted

Threats?

No known threats

What is the reason for the sale?

Family responsibilities, This presents a rare opportunity to acquire a well-established, turn-key padel club with strong foundations and excellent potential.

Why is this a good business?

Owning a padel club is a lifestyle business with genuine expandability. It is perfectly suited for an active, energetic buyer who enjoys working with people and wants a dynamic outdoor oriented operation.
With padel experiencing explosive growth globally, this club offers an incoming owner the chance to take an already solid operation to the next level through marketing, events and community building.