



Date: **16th May 2026**

Business Reference: **BFS00314**

About the Business:

Commercial Refrigeration and HVAC Company

This well-established, lucrative commercial refrigeration and HVAC company based in the Western Cape, South Africa, specialises in heating, ventilation and air conditioning (HVAC) services. Over more than two decades of continuous operation, the business has grown from a small local contractor into the dominant refrigeration and cooling solutions provider.

The business holds a genuinely differentiated position in this region, underpinned by several distinctive characteristics including multi-sector competency spanning food processing, refrigerated transport, hospitality, agriculture and food retailing. The company provides revenue diversification that single-sector competitors cannot match.

This successful full-service lucrative commercial refrigeration and HVAC company has capability spanning design, build, retrofit and long-term maintenance.

The business generates recurring income through service-level agreements with various blue-chip recurring customers including national brands and corporate companies with whom it has a longstanding relationship. The company is the preferred service provider and supplier to many well-known franchises like Pick 'n Pay, Spar, Clicks, Dischem, etc. This well-established refrigeration service provider has the potential to grow nationwide.

If you have a background and experience of the refrigeration industry with a keen interest in business development and good management skills, this is the right business for you!

The seller is looking to retire and will remain in the business in a supporting capacity for 6 months to ensure smooth handover and transition.

Asking price excludes stock and work in process of ± R7.3m and VAT.

Commercial Refrigeration and HVAC Company



Sector: **Sales & Services**

Asking Price:

R 6,995,000

Monthly Profit:

R 331,578

Asset Value:
R 2,643,000

Stock Value:
R 0

Yearly Net Profit :
R 3,978,935