business
for sale



BUSINESS REPORT

Date: **3rd November 2026**
Business Reference:**37064**

About the Business:

3 x Car and motor spare parts stores in the Free State.

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Sector: **Retail**

Asking Price:

R 10,000,000

Monthly Profit:

R 373,102

Asset Value:
R 1,000,000

Stock Value:
R 10,000,000

Yearly Net Profit :
R 4,477,218

Business Report

Fully describe the business's activities?

This business is made up of 3 retail motor spares and accessories stores located in 3 different towns in the Free State. Walk in and start trading all processes and procedures in place - a well-oiled machine.

How does the business operate on a daily basis?

All the stores open in the morning for trade, salesman attend to customers' needs and stores are closed by managers in the evening.

What Advertising/Marketing is carried out?

None, rely on word of mouth.

What competition exists?

There are other players in the sector.

How could the profitability of the business be improved?

Optimize workforce and cut unnecessary overheads.

Give a breakdown of staff/ functions/ length of service?

Management
Purchasing office
Sales staff
Stores
Admin

Do any have management potential?

Yes, however current management structures in place.

How involved is the Owner in running the business?

The owner is available on a daily basis.

What are the trading hours?

07:30 - 17:20 Mon to Friday
07:30 - 13:00 Saturdays
09:00 - 11:00 Sundays and public holidays

What are the main assets of the business?

Stock
Equipment
Shelving and shopfitting
Vehicles

Strengths?

35-year trading history
Well established and strong trading position in the different towns
Excellent systems in place.
Very good range of stock.
Autobarn member

Weaknesses?

Marketing - a new owner will benefit from running specials and doing local advertising.

Opportunities?

Open in other areas, merely need to copy and paste a winning formula.

Threats?

Economic conditions.
Opposition

What is the reason for the sale?

Owner wants to retire.