



Date: **3rd April 2025**

Business Reference: **32016**

About the Business:

## **Renewable Energy & Solar Business**

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Business has been in existence since 2006 servicing the area and community with renewable and solar energy. Business has been stable, offering a wide range of products giving the consumer solutions depending on solar energy rather than the high financial demands that Eskom requires. With the ever increased price hikes this is a product that is always in demand and is increasing becoming an alternative to your everyday consumer. All systems in place and supplier relations healthy for anyone who wants to

take opportunity of this well-established business.

## Renewable Energy & Solar Business



Sector: **Services**

Asking Price:

**R 2,000,000**

Monthly Profit:

**R 130,491**

Asset Value:

**R 186,448**

Stock Value:

**R 500,000**

Yearly Net Profit :

**R 260,981**



# Business Report

## Fully describe the business's activities?

Supply & retail of solar systems and renewable energy systems

## How does the business operate on a daily basis?

Business is run, managed and operated by the owner

## What Advertising/Marketing is carried out?

Word of mouth referrals and long standing business relations in the area. Business established and has been in the market place for many years. Business has a website

## What competition exists?

There was competition throughout the years however none of the competitors survived this business.

## How could the profitability of the business be improved?

Adding a better BEE rating to the business

## Give a breakdown of staff/ functions/ length of service?

Owner manages and runs the finances, 2 front staff sales

## How involved is the Owner in running the business?

100%

## When does the current lease end?

Building is owned by the seller

## What are the trading hours?

Monday - Fridays 7:30 - 16:30 Saturdays 9:00 - 13:00

## What are the main assets of the business?

Solar systems (stock), Displays, Shleving, Office equipment

## Strengths?

Product in demand, increasing price hikes at Eskom, renewable energy & solar systems, established since 2006

## Weaknesses?

Business is owner run.

## Opportunities?

A better BEE rating will increase opportunity for contract and government work.

## What is the reason for the sale?

Oner has other business interest that he wants to explore