

A man in a blue suit and patterned shirt stands on a city street, smiling. The background shows a building and a blue trash can.

BUSINESS REPORT

Date: **30th December 2025**
Business Reference: **BFS00198**

About the Business:

**3 Consolidated Franchises of JSE Listed
Franchisor for Sale East Rand**

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Sector: Sales & Services

Asking Price:

R 5,100,000

Monthly Profit:

R 0

Asset Value:

R 0

Stock Value:

R 0

Yearly Net Profit :

R 0



Business Report

How long has the business been established?

One owner owned and managed the business for the last 13 years. It has a strong sales and management capability in place that remains in place after the sale. An additional showroom was opened 6 months ago to enhance footprint in the area on North Rand Road.

Is the business VAT Registered?

Yes, it is VAT registered.

How many employees?

9

Give a breakdown of staff/ functions?

Sales

Operations

Admin

How involved is the Owner in running the business?

There are choices for the future owner, from passive to active ownership. Current owner is involved in overseeing as an owner and directly involved in sales but operations, accounting and sales admin is run by the branch manager.

When does the current lease end?

3 years

Is there an option of renewal & what period?

Yes, the building is also owned by the business owner

What is the annual escalation %?

CPI

What is the square meters of the business?

There are two premises. The main office consist of 220sqm under roof plus covered outbuildings. The second premises is rented in a business centre and is about 40sqm

Is a copy of the lease available?

3 year lease to be agreed for the main premises with the buyer. The lease for contract for the satellite showroom is available.

Do you require a licence?

The buyer has to be approved by the Franchisor

What lease deposit and/or other surety is required?

One months' rent if the buyer does not buy the main property too - the cost of the property will additional to the sale of the business

What are the main assets of the business?

The main assets are the business rights from the Franchisor and stock but all stock, office furniture, vehicles and tools in the business to continue the business as a going concern are included in the price.

What is the reason for the sale?

I am turning 65 and am retiring

Why is this a good business?

An amazing opportunity to obtain a franchise from a real Franchisor who is listed on the JSE and operates in 22 countries. The brand is the best known name in market in the security industry and is part of 52 franchises in the country. The franchisor is incredibly supportive and has a staff complement that supports sales, marketing, product development, operations and training. The industry is of importance giving life in South Africa and will remain critical for physical security and lifestyle needs going forward. This business has the rights to trade in Edenvale, Kempton Park, Bedfordview, Boksburg, Germiston, Benoni, Springs, Brakpan, Nigel etc. A vast area and there is reason to consider expansion in terms of additional footprint.

Lastly, purchase the shares in the company and save the hassles of registering a new company with SARS, CIPC, PASTEL etc.

Some further info:

50-year-old company in Security.

Premium Established Management, Sales and Staff - Category Award winning Franchise 2023.

FNB considers finance for 50% of the value of the business over 5 years to qualifying buyers.

Sales Conversion rate higher than Regional Ave (RA).

Units per order sales higher than RA. Unit sales ahead of budget.

Total sales up 8% YOY at the end of Nov for YTD after 8 months.

Debtors 30 days and more less than R10k of annual sales.

Cash positive model - cost of sales are covered by deposits. No orders placed without cleared deposits.

Inhouse bookkeeping function.

Company PTY with all registrations (SARS, VAT, COMPENSATION COMMISSIONER, CIPC, CHART OF ACCOUNTS SET UP, PASTEL ETC).

Opened second Showroom in 2025 - Marketing Indices are trending up

62 Unit project* @R30k per unit potential.

Other revenue value:

Labour and Components.

Blinds and Shutters using a 60 year old company - Taylor Blinds.

Property available to buy or with to rent with a 3 year rental agreement.