business
for sale



BUSINESS REPORT

Date: **1st November 2026**
Business Reference:**32692**

About the Business:

Outsourced Building & Maintenance Contractor

Specialist in building, roofing, flooring, plumbing and general day to day maintenance with a very strong insurance referral base.

Outsourced Building & Maintenance Contractor



Sector: Services

Asking Price:

R 4,900,000

Monthly Profit:

R 5,289

Asset Value:
R 991,463

Stock Value:
R 0

Yearly Net Profit :
R 63,473

Business Report

Fully describe the business's activities?

A professional service provider with focus on providing a high quality customer experience. This is an exceptional general contracting business which is currently owner run. It has an established reliable crew which brings years of experience and craftsmanship to the business with involvement in custom whole-house renovation and remodels as well as the other professional services which include plumbing, maintenance services, roofing, flooring as well as professional cleaning services. Currently a strong relationship exists between the company and various insurance companies allowing for guaranteed monthly work based on historical service levels.

How does the business operate on a daily basis?

The business receives maintenance calls through normal channels or alternatively and to a large degree from insurance. The quality on offer ensures repeat business

What Advertising/Marketing is carried out?

Word of mouth and repeat business form insurers as a result of work ethic

What competition exists?

There are plenty of smaller concerns, "bakkie brigades but this level of setup reflects a more stable professional institution applying high standards and efficient turn-around times

How could the profitability of the business be improved?

Capital Injection to attract and carry bigger contracts
Additional staffing
BEE profiling and possible partner

Give a breakdown of staff/ functions/ length of service?

Established teams hand selected. All staff managed by the Owner.

Do any have management potential?

Some but very limited and owner lacks confidence in application

How involved is the Owner in running the business?

The Owner is 100% involved in the operation of the business.

When does the current lease end?

The business operates from a small premises. The reality is that the rental at R18,000 could also be saved as it could technically be run form anywhere

What are the trading hours?

07h30 to 17h00 Monday to Friday.
Weekend work does occur dependant on severity of damage and repair work required

What are the main assets of the business?

Maintenance equipment, small tools & Vehicles

Strengths?

Established for over 7 years. Well known to body corporate's and home owners. Hand picked staff with years of experience. Hands on owner makes a difference to quality control.

Weaknesses?

Lack of capital to increase turnover and build the business so as to take on larger contracts

Opportunities?

Ability to increase staff and capacity for larger turnover. Capital injection would allow for larger contracts. Whilst the business operates very successfully an BEEE candidate would aid in object of growing the company.

Threats?

Owner run means as work load increase supervision reduces on sites. Increasing staff in semi managerial position would counteract this threat.

What is the reason for the sale?

Inability to take business to next level. It requires a capital injection or introduction of a partner. The owner is looking at other business opportunities and change.