



Date: **11th August 2025**Business Reference: **37578** 

About the Business:

# Small healthy coffee shop and bakery Helderberg

Are you a passionate cook or baker? Want to live out your passion? This ideal little shop can be yours.

## Small healthy coffee shop and bakery Helderberg



Sector: Food

Asking Price:

R 295,000

Monthly Profit:

R 10,487

Asset Value: R 290,000

Stock Value: R 15,000

Yearly Net Profit : R 125,849

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### Fully describe the business's activities?

This business makes all its food in-house. This small sit-down restaurant has a significant delivery component serving its surrounding residential and corporate clients.

They focus on and serve their clientele with:

Coffee

Daily Meals

Smoothies

Milkshakes

Wraps

Quiches

**Toasted Sandwiches** 

Breakfast

Fresh Juices

Snacks i.e. Biscuits, muffins, protein balls, brownies, etc.

Cold Drinks

Their liquor licence recelty acquired, allows them to serve alcohol from 11:00 - 22:00 and with this, the business is well positioned to grow from strength to strength with functions and many more offerings.

#### How does the business operate on a daily basis?

The Staff arrive from 7:30 and the doors open at 8:00
Orders received on WhatsApp line
Assist walk-in customers
Lunch rush starts from 10:00 ending any time between 12:00 and 14:00
Usual service of daily meal supper orders until about 17:30
Clean down and doors close at 18:00

#### What competition exists?

There is one larger restaurant in the area that serves the clients after hours as well. Some smaller competitors.

#### How could the profitability of the business be improved?

More active advertising Keeping a close eye on the costing

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## Give a breakdown of staff/ functions/ length of service?

Head Chef - 3 years - Runs kitchen, plans menu, purchases, stock control. (Her leaving creates the opportunity for an Owner Operator to step into the business)

Chef Commis - 1 month - Prep, assist head chef wherever needed. ( Also leaving - we have left a salary as budget to replace him )

Waiter/Runner/Barista/Scullery - 7 months - Deliveries, assist customers, make coffee etc., help with prep.

## How involved is the Owner in running the business?

Hands on

#### When does the current lease end?

30 September 2025

#### What are the trading hours?

8:00 to 18:00 Monday to Friday

#### What are the main assets of the business?

Equipment as per asset list

#### Strengths?

Fast, Quality, Unique food Liquor License in place

#### Weaknesses?

Marketing

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## **Opportunities?**

Build marketing New development within Paardevlei to commence shortly With correct marketing business hours/days can be extended

#### What is the reason for the sale?

Head Chef and Waiter/Runner are getting married and moving to America

#### Why is this a good business?

This is a unique business that fills the need for healthy, hearty meals with a low-carb/banting style option without compromising on flavor.

What makes them unique is that all food is prepared fresh in-store!

Someone with a passion for food and baking can step in on the basis that has been laid and take the business to the next level!

They have a Google rating of 4.9/5 stars.

To maintain the company's uniqueness, a comprehensive recipe book will be provided, but new owners can bring their flavour and style to the business.

They have built a customer base by being willing to accommodate customers' special requests.

As new office space is built, the customer base grows.

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