



# BUSINESS REPORT

Date: **2nd February 2026**

Business Reference: **37717**

About the Business:

## Well-Established Repair & Fitment Business for Sale

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This long-standing business services the automotive, industrial, mining, and agricultural sectors, offering professional repairs, manufacturing, and high-quality component supply and installation. With a loyal customer base, proven systems, and a strong reputation built over many years, it's a turnkey opportunity ideal for an owner-operator or investor seeking a profitable venture. The business has consistent demand,

## Well-Established Repair & Fitment Business for Sale



Sector: **Services**

Asking Price:

R **1,581,175**

Monthly Profit:

R **60,316**

Asset Value:

R **630,000**

Stock Value:

R **318,825**

Yearly Net Profit :

R **723,787**



# Business Report

## Fully describe the business's activities?

This long-standing business services the automotive, industrial, mining, and agricultural sectors, offering professional repairs, manufacturing, and high-quality component supply and installation. With a loyal customer base, proven systems, and a strong reputation built over many years, it's a turnkey opportunity ideal for an owner-operator or investor seeking a profitable venture.

## How long has the business been established?

36 years

## How long has the owner had the business?

36 years

## How does the business operate on a daily basis?

Existing clients that use their services  
Walk in customers  
Telephonic and referral customers

## How are the clients attracted to the business?

Good service to customers for 36 years, they have a broad base of clients that have dealt with them for decades.  
Continuous referrals by existing clients, broadening the client base.

## What Advertising/Marketing is carried out?

Does not do any advertising or marketing, as it is not required due to their base of known clients.

### **Does the business have any contract work?**

No contracts as such, but has been servicing dealerships and mining repair companies for decades.

### **What competition exists?**

There are 3 other prop shaft businesses in the area, which do not noticeably affect their customer base.

### **What are the seasonal trends?**

Fairly constant throughout the year. Quieter in winter months, busier in rainy season.

### **Is the business VAT Registered?**

Yes

### **What VAT documentation is on file?**

Required certificate and E-Filing

### **Are there up-to-date Management Accounts available?**

24/25 financials submitted

### **What Balance Sheet and Income Statements are available?**

24/25

### **What percentage of the business is cash/credit?**

Approx 70/30. Debtors/ Cash and Cards

### What is the age analysis of the debtors book?

30 days

### How could the profitability of the business be improved?

Having a BEE Grading would enable the business to do work with Mines, which we currently do not do.

### Is Seller finance available and for what amount?

No

### What is the total staff complement?

5 Staff compliment.

### Give a breakdown of staff/ functions/ length of service?

4 staff doing workshop requirements, repairs, fitting, balancing. Length of service range from 2 years to 20 years.

Receptionist, general office work lady, 1 year

### Do any receive special perks or incentives?

Performance based bonuses when applicable.

### Are they on contract?

All have employment contracts

### Do any have management potential?

Yes, with additional training

### How involved is the Owner in running the business?

The owner is involved in running the business.

### When does the current lease end?

Oct 2025

### Is there an option of renewal & what period?

Yes, annually or 5 year

### What is the annual escalation %?

10%

### What are the trading hours?

0800 to 1630 Monday to Friday?

### Is a copy of the lease available?

Yes

### Do you require a licence?

N/A

### What lease deposit and/or other surety is required?

R40 000 currently held by Lessor

### What are the main assets of the business?

All necessary equipment required to operate the business as described

### Are any items not included in the sale?

Personal Lap Tops

### What is their overall condition?

Good

### Do any require repairing?

No

### How have they been valued ?

Below replacement value

### Which assets are on lease/HP and with whom?

N/A

### What are their settlement amounts?

N/A

### Will Seller settle or Buyer to take over?

N/A

### Are copies of agreements available?

N/A

### Are they presently insured?

No

### Strengths?

Very high standing name throughout local business sector.

### Weaknesses?

Nil

### Opportunities?

High opportunities exist for someone younger, with the drive and experience to secure more clients. If BEE graded, limitless opportunities exist.

### Threats?

Nil

### What is the reason for the sale?

Having started the business 36 years ago, the owner is now looking at stepping back, towards retirement.



## Why is this a good business?

The business has built a good client base over the years, and is a trusted name with all sectors of the industry in the area.

It is a walk in/ walk out business, able to continue operating with immediate effect.