

A man in a blue suit and patterned shirt stands on a city street, smiling. The background shows a building and a blue trash can.

BUSINESS REPORT

Date: **1st August 2025**

Business Reference: **37573**

About the Business:

Emission Control Business for sale

Pollution reduction business for sale. Located on the East Rand, this well established business is on the market due to the retirement of the owners. With a blue chip client list, add your fresh approach to take it to the next level.

Emission Control Business for sale



Sector: **Manufacturing**

Asking Price:

R **1,750,000**

Monthly Profit:

R **61,984**

Asset Value:

R **440,328**

Stock Value:

R **0**

Yearly Net Profit :

R **743,810**



Business Report

Fully describe the business's activities?

The business supplies a complete range of Emission Control Systems for mines and material handling systems to reduce the amount of pollutants from fossil energy sources used to power combustion engines.

How does the business operate on a daily basis?

The well established client base of major industrial corporations place orders either by telephone or mail. The orders are then processed in the fully equipped workshop containing multiple jigs for specific client requirements.

What Advertising/Marketing is carried out?

The website is currently being updated.
Given the longstanding and loyal client base, word of mouth recommendation is a powerful source of revenue

What competition exists?

There are three service providers offering a similar service

How could the profitability of the business be improved?

Employ a sales person to grow the business and re establish contact with lapsed clients

Do any have management potential?

No

How involved is the Owner in running the business?

100%

When does the current lease end?

December 2025

What are the trading hours?

8h00 to 16h30 Monday to Friday

What are the main assets of the business?

Client base
Skilled staff
Plant & machinery
Other workshop facilities

Strengths?

Competitive pricing
Large and loyal client base
Professional, trained staff
BEE compliant
Vendor numbers with key client organisations

Weaknesses?

Owner is ageing

Opportunities?

Reclaim lapsed clients
Strengthen price advantage over competitors
Establish direct supply relationship with mines or through 3rd party

Threats?

Out of stocks limit growth opportunities
Owner's reduced enthusiasm

What is the reason for the sale?

Owner wishes to retire due to advancing age