

A man in a blue suit and patterned shirt stands on a city street, smiling. The background shows a building and a blue trash can.

# BUSINESS REPORT

Date: **25th July 2025**

Business Reference: **BFS11274**

About the Business:

**TopRock Investment**

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# TopRock Investment



Sector: **Manufacturing**

Asking Price:

R **3,000,000**

Monthly Profit:

R **0**

Asset Value:

R **7,830,000**

Stock Value:

R **2,000,000**

Yearly Net Profit :

R **0**



# Business Report

## Background and History

TopRock SA is a South African-based manufacturer specializing in high-quality granite, marble, and brick tile products. The company serves both domestic and international markets, with a focus on Africa, the UK, and the US. TopRock is distinguished by its commitment to quality, sustainability, and customer service, positioning itself as a premier supplier to residential, commercial, and industrial construction projects. With a well-defined growth strategy, a robust client pipeline, and a clear vision for expansion, TopRock is poised to capture significant market share and deliver sustained value to investors.

## Products and Services

TopRock's product line includes a wide range of granite, marble, engineered stone, and brick tile products tailored to meet diverse customer needs. These products are valued for their durability, low maintenance, and aesthetic appeal, and cater to both residential and commercial applications. With an emphasis on product quality and customization, TopRock appeals to clients seeking premium building materials and design solutions. Additionally, the company's commitment to sustainable sourcing and low-waste manufacturing enhances its appeal in the ESG-focused market.

## Financials and Forecasts

TopRock's financial projections reflect a clear path to revenue growth and profitability, driven by increased production capacity, market expansion, and operational efficiencies.

- **Current Revenue:** R12 million annually, with projected growth to R27 million by Year 5.
- **Profit Margins:** Expected improvement of gross margins from 45% to 55% as economies of scale are achieved.
- **Funding Requirements:** R5 million to be allocated across working capital, production expansion, market entry, debt restructuring, and ESG initiatives.

**Investor Returns:** Multiple exit options provide attractive returns, with a projected ROI of 15-20% through dividends, strategic acquisitions, or a potential IPO.

## Conclusion

TopRock SA is strategically positioned for substantial growth in the stone and tile industry. The company's focus on quality, sustainability, and customer-centric service sets it apart from competitors. With a seasoned management team, well-defined expansion plan, and robust financials, TopRock offers an attractive investment opportunity with potential for high returns. The requested R5 million in funding will enable TopRock to scale operations, capture new markets, and enhance profitability, making it a valuable asset in the building materials sector.

This investment promises both financial returns and alignment with ESG principles, appealing to investors who value responsible and profitable growth. TopRock's clear exit options, including dividends, acquisitions, and IPO potential, ensure a flexible and rewarding path to liquidity.