



BUSINESS REPORT

Date: **1st August 2025**

Business Reference: **35214**

About the Business:

Precision Carpentry Factory for Sale – Preferred Casino Industry Supplier - Turnkey Operation

Established precision carpentry factory with a solid asset base, trusted supplier to South Africa's casino industry. Turnkey operation with transition support, competitively priced below asset value for a fast sale.

Precision Carpentry Factory for Sale – Preferred Casino Industry Supplier - Turnkey Operation



Sector: **Manufacturing**

Asking Price:

R **1,750,000**

Monthly Profit:

R **4,110**

Asset Value:

R 2,300,000

Stock Value:

R 250,000

Yearly Net Profit :

R 49,322



Business Report

Fully describe the business's activities?

Precision carpentry factory specializing in custom and standard cabinetry, CNC design, engraving, and solid surface fabrication. Previously supplied kitchens, casino furnishings, office furniture, and more. Now operating on an ad-hoc basis, offering a turnkey acquisition opportunity with a strong asset base

How does the business operate on a daily basis?

Precision carpentry factory specializing in high-quality standard and custom woodworking. Operates on a quotation and order basis, with a strong asset base and expertise in tailored projects. Supplies casino furnishings, cabinetry, and solid surface tops while accommodating specialized client requests on an ad-hoc basis.

What Advertising/Marketing is carried out?

Very little advertising or marketing is being done .
This will be the first factor a new owner should consider

What competition exists?

There will always be competition
There is cheaper , but inferior imports for the East - especially on the bathroom furniture .
Higher import costs and global disruptions act as a benefit in this regard

How could the profitability of the business be improved?

This precision carpentry business is well-positioned for growth, with key opportunities to enhance profitability.
Expanding sales through industry networking, private client engagement, and geographic reach will drive revenue.
Strengthening digital marketing, maintaining strong client relationships, and introducing new product lines can further optimize returns.
With an efficient operation already in place, the focus is on scaling output and maximizing profitability.

Do any have management potential?

No , the workers although skilled in their jobs , do not have management potential.

How involved is the Owner in running the business?

The Owner is 100% involved in the business

- * Selling / Quoting.
- * Designing and costing
- * Issuing of work instructions and documentation.
- * Planning and priority setting
- * Buying and negotiations
- * Financial and stock control
- * Training of staff
- * General Management functions

Will the seller be available for a hand-over ?

The seller will be available for a handover period of 3 months

Beyond this period he will be available on a consultation basis

Training will be needed for :

- * CNC Router designing/ programming.
- * Costing and quoting systems
- * Introduction to key suppliers and clients
- * Training on machines and special tools
- * Training in current design and work protocols
- * Training on stock system and database

When does the current lease end?

The Seller also owns the property

The property is registered in a different CC and is not included in the sale - but available separately

What are the trading hours?

Monday to Tuesdays 7h00 to 16h30

Fridays from 7h00 to 14h00

Tea break 10.00 to 10.30 Monday to Friday

Lunch Break 13.00 to 13.30 Monday to Thursday.

- * Currently the factory only operates on an ad-hoc basis - according to orders and projects

What are the main assets of the business?

A very wide range of tools and machinery associated with a precision carpentry factory .

Small reliable ,& competent team of workers.

Designs, systems and good cliental .

Reputation for quality products and service.

- * A detailed asset list will be available for serious buyers

Strengths?

The business is very well established with a wide range of quality machinery
The staff is experienced
The business is known for its quality products for the general, and niche markets
The business has the flexibility to adapt to the market

Weaknesses?

Little marketing / no sales Rep / no digital footprint

Opportunities?

The business is not limited to the current lines and markets
Marketing towards a national market offer new opportunities.
The owner was contacted by the largest Casino group in SA - the supplying of gambling machine cabinets is their specialty
Turnkey opportunity

Threats?

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What is the reason for the sale?

Owner is now 74 years of age and will retire soon