



BUSINESS REPORT

Date: **31st August 2025**

Business Reference: **37454**

About the Business:

Profitable Solar Energy Business for Sale – Quality, Reliability & Growth Potential

Step into a thriving, future-focused business that's powering homes, businesses, and mobile lifestyles with reliable solar energy solutions. This full-service solar company is renowned for its exceptional customer service, top-tier product offering, and guaranteed workmanship—making it a trusted name in the renewable energy space. Comprehensive Offering Includes: Custom Solar Panel Installations, Certified

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Sector: **Services**

Asking Price:

R 1,640,000

Monthly Profit:

R 68,248

Asset Value:

R 692,817

Stock Value:

R 0

Yearly Net Profit :

R 818,974



Business Report

Services of the Company

Product & Service Offering Includes:

Solar Panels (design, supply, and installation)
COC Certificates & Electrical Compliance Services
LiFePO4 Batteries & Long-Duration Storage Systems
Solar Roofing & Custom Battery Storage Solutions
Solar Carports & Portable Solar Units (ideal for RVs, camping, and off-grid use)
Smart integration and off-grid project expertise

How does the business operate on a daily basis?

The Business operate at Full capacity from client leads (Solar Energy requests) .
Client meetings , Site Visits & assessments , Quotes , Installations & Invoicing.
Supply of COC

What Advertising/Marketing is carried out?

FACEBOOK.
Also advertise on relevant solar platforms.

What competition exists?

Competition exists, but the business has residential & commercial, COC-compliant service.

How could the profitability of the business be improved?

More advertisements on different platforms
Increasing Area Support on Solar platforms Platform SA Wide - More Leads.

What Is Required from the Buyer?

To initiate the sale process and gain access to sensitive financial and operational information, interested buyers will be required to provide the following:

- Proof of Funds – A recent bank statement or letter from a financial institution confirming the buyer's ability to proceed with the purchase.
- Letter of Intent (LOI) – A non-binding letter outlining the buyer's interest, proposed transaction structure, and intended timeframes.
- Due Diligence Process – Will commence upon signature of a Non-Disclosure Agreement (NDA) and acceptance of the LOI. Buyers will be given access to detailed financials, operational records, and site visits where applicable.

How involved is the Owner in running the business?

Owner is involved 100% in everyday operations.
New Owners can appoint Staff .

Is This a Work-from-Home Business Opportunity?

Yes. This is a home-based business opportunity that does not require a fixed commercial office. The business is currently owner-operated with the support of one assistant, and uses three highly qualified, outsourced installers for project execution.

This lean and scalable model keeps overheads low while delivering high-quality, professional service to clients. The setup is ideal for a buyer seeking flexibility, operational control, and excellent margins without the need for a large staff or premises.

What are the main assets of the business?

Client Base
Business Platform (Solar Specific)
In-house Training Materials worth >R60k belonging to the business

Strengths?

Quality Workmanship
Respect
Presentable Image
Trusworthy Company Brand
Highly Experieced
Honesty

Weaknesses?

Time Control

Opportunities?

Staff Training - Inhouse
Team Building
Revenue Growth
client base Growth

Threats?

Keep overheads low to improve Profitability

What is the reason for the sale?

The owner has several other businesses that require attention.