

A man in a blue suit and patterned shirt stands on a city street, smiling. The background shows a building and a blue trash can.

# BUSINESS REPORT

Date: **19th August 2025**

Business Reference: **BFS11242**

About the Business:

## **Exclusive school and institutional transport services for sale**

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The business is a reputable, well-established school and institutional transport business operating in the Helderberg region of the Western Cape. With over 5 years of reliable, incident-free service and more than 8,000 successful trips, the business is a trusted brand known for safe, tailor-made transport solutions.

# Exclusive school and institutional transport services for sale



Sector: **Sales & Services**

Asking Price:

**R 850,000**

Monthly Profit:

**R 32,250**

Asset Value:

**R 0**

Stock Value:

**R 750,000**

Yearly Net Profit :

**R 387,000**



# Business Report

## Background and History

This business offers an exceptional lifestyle opportunity for someone looking to step into a profitable, easy-to-manage operation with immediate income, stable clients, and low daily time demands. Currently run from a home office, the business only requires 1.5 to 2.5 hours of active daily management, making it a perfect fit for a couple, semi-retired individual, or entrepreneur seeking a flexible work-life balance.

### Key Highlights:

- **Established Client Base, Reliable Revenue, Trusted Reputation, Minimal Overheads, Potential expansion via new routes/clients, Simple Business Model, Solid ROI**

The business provides daily scholar routes, after-school and late-sport transport, long-distance school tours, as well as ad hoc staff and event shuttles for institutions. The operation is known for its punctuality, well-maintained vehicles, experienced drivers, and effective communication with parents and institutions via closed WhatsApp groups and live tracking features.

## Products and Services

Transport of children to schools/sport events/tours etc

## Assets

2 Vehicles of R750,000 included in selling price of R1,6 million or else the selling price is R850,000 excl the vehicles

## Employees

2

## Financials and Forecasts

Average Annual Turnover- R711,000

GP- R420,000 (60%)

NP (EBITDA)- R387,000- after all expenses excl owners drawings

### 1 Selling Price

1.1 Business- R850,000- gives you a ROI of 42%

1.2 Vehicles (R750,000) – present value- a buyer can purchase other vehicles if he/she wishes, but new vehicles are over R1 million

1.3 Total selling price- R1,6 million- this will include 100% shares in the existing Pty Ltd

## Reason for Sale

The owner has other business interests as well