



Date: 7th June 2025

Business Reference: 37150

About the Business:

Reduced! Beauty Salon in Johannesburg with solid client base.

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Sector: Services

Asking Price:

R **1,700,000** 

**Monthly Profit:** 

R **58,128** 

Asset Value: R 350,000

Stock Value: R 40,000

Yearly Net Profit : R 581,279

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### Fully describe the business's activities?

Well-established beauty salon offers a full range of professional nail treatments, including nail extensions, gel nails, manicures, and pedicures, as well as a variety of skin and body treatments such as facials, tinting, threading, waxing, and massages.

The salon has built a loyal client base, attracting repeat customers who value high-quality service in a welcoming and relaxing environment.

In addition to beauty treatments, the business has a lovely retail offering featuring a carefully curated selection of gifts, including lovely jewellery, handbags, and sandals.

The salon is also an authorized stockist of premium skincare brands, Environ and Kalahari, further enhancing its reputation as a go-to destination for beauty and self-care.

#### How does the business operate on a daily basis?

No franchise fees are applicable.

### What Advertising/Marketing is carried out?

Basic marketing on Instagram and Facebook. The occasional marketing campaign eg RandPark Primary Digital School Magazine.

#### What competition exists?

Sorbet Randridge Mall and Sorbet Boskruin Village. Many clients seem to prefer supporting owner run businesses, above franchises in the area.

#### Do any have management potential?

The business is manager run.

# How involved is the Owner in running the business?

The owner is not involved on a daily basis, the owner provides oversight and spends approximately 2 days a week at the business.

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### When does the current lease end?

November 2025

#### What are the main assets of the business?

A complete asset schedule will be provided to qualified buyers.

# Strengths?

Well known in the area with solid client base.

In addition to beauty treatments, the business has a lovely retail offering featuring a carefully curated selection of gifts, including lovely jewellery, handbags, and sandals.

The salon has built a loyal client base, attracting repeat customers who value high-quality service in a welcoming and relaxing environment.

#### Weaknesses?

Very little owner involvement. No active marketing campaigns.

# **Opportunities?**

Start an online business and retail offering. More owner involvement

#### **Threats?**

None perceived.

# What is the reason for the sale?

The owner is involved in other businesses and does not have the time or capacity to manage both businesses.

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