

A man in a blue suit and patterned shirt stands on a city street, smiling. The background shows a blurred urban scene with buildings and a blue trash can.

# BUSINESS REPORT

Date: **20th August 2025**

Business Reference: **37258**

About the Business:

## A Thriving Aesthetic Clinic for Sale – Prime Opportunity in the Skincare & Wellness Industry

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Step into a well-established, highly reputable aesthetic clinic with a loyal client base and a stellar reputation for excellence. They are a turnkey business offering a wide variety of advanced medical and dermal aesthetic treatments, body contouring, and top-tier skincare retail products. This clinic stands out for its holistic approach to beauty and wellness, combining science-backed treatments with the latest

technologies, laser therapies, and trending techniques in aesthetics. Highlights include: Fully equipped with state-of-the-art machines and treatment rooms Stocked with premium, professional skincare brands Solid financials and growth potential Skilled team and systems in place for seamless transition Ideal for a medical professional, aesthetic therapist, or investor looking to enter or expand in the lucrative aesthetics industry Don't miss this rare opportunity to own a thriving business in the ever-growing beauty and wellness space.

## A Thriving Aesthetic Clinic for Sale – Prime Opportunity in the Skincare & Wellness Industry



Sector: **Services**

Asking Price:

**R 1,215,000**

Monthly Profit:

**R 55,642**

Asset Value:

**R 1,137,900**

Stock Value:

**R 885,000**

Yearly Net Profit :

**R 667,709**



# Business Report

## Fully describe the business's activities?

Well established reputable aesthetic clinic in Cape Town, which combines medical aesthetics, dermal aesthetics and body treatments.  
Providing holistic approach to different skin and body conditions using latest technologies and skincare products.  
Clinic provides services and skincare retail products to the public.

## How does the business operate on a daily basis?

They are physically seeing clients/patients on a daily basis by appointments booked through the operational system (self-booking is available). Retail of skincare products daily, genetic and other tests are happening every day. They do not offer any credit payments. Payments taken on purchase or after treatment or tests done.

## What Advertising/Marketing is carried out?

Boosting/Paid adverts on social media platforms.  
Collaborations with SM influencers and advertising agencies on SM.

## What competition exists?

Medical aesthetic salons/spas/clinics

## How could the profitability of the business be improved?

Continue to invest in latest technologies, products, training.

## Give a breakdown of staff/ functions/ length of service?

Dermal aesthetician/owner/founder  
Receptionist 2 years  
Dermal aesthetician 2 years  
Dermal aesthetician 4 months

### Do any have management potential?

Yes

### How involved is the Owner in running the business?

Fully involved

### When does the current lease end?

End of February 2027

### What are the trading hours?

Tuesday – Friday 9am - 6pm  
Saturday from 9am - 3pm  
Closed Sundays, Mondays and Public Holidays

### What are the main assets of the business?

A full asset list on file

### Strengths?

Fully equipped with state-of-the-art machines and treatment rooms  
Stocked with premium, professional skincare brands  
Solid financials and growth potential  
Skilled team and systems in place for seamless transition  
Ideal for a medical professional, aesthetic therapist, or investor looking to enter or expand in the lucrative aesthetics industry  
Latest technologies.  
Well known skincare brands.  
Wide variety of services.  
Holistic approach to skin conditions.  
Combination of dermal and medical aesthetics in one practice.  
Strong SM presence, large clientele data, client's loyalty, partnering with medical doctors, excellent reviews on Google and Fresha.

### Weaknesses?

Theft, human error, unpredictable treatment/procedure outcomes, staff turnover.

### Opportunities?

To expand by offering more treatments, skincare brands, turning into franchise business.

### Threats?

Lockdowns, long period power outages, weakening economic conditions

### What is the reason for the sale?

Retirement