

**business**  
for sale



Date: **3rd April 2025**

Business Reference:**37064**

About the Business:

**3 x Car and motor spare parts stores in the Free State.**

---

3 x Car and motor spare parts stores in the Free State.

## 3 x Car and motor spare parts stores in the Free State.



Sector: **Retail**

Asking Price:

**R 10,000,000**

Monthly Profit:

**R 373,102**

Asset Value:

**R 1,000,000**

Stock Value:

**R 10,000,000**

Yearly Net Profit :

**R 4,477,218**



# Business Report

## Fully describe the business's activities?

This business is made up of 3 retail motor spares and accessories stores located in 3 different towns in the Free State. Walk in and start trading all processes and procedures in place - a well-oiled machine.

## How does the business operate on a daily basis?

All the stores open in the morning for trade, salesman attend to customers' needs and stores are closed by managers in the evening.

## What Advertising/Marketing is carried out?

None, rely on word of mouth.

## What competition exists?

There are other players in the sector.

## How could the profitability of the business be improved?

Optimize workforce and cut unnecessary overheads.

## Give a breakdown of staff/ functions/ length of service?

Management  
Purchasing office  
Sales staff  
Stores  
Admin

## Do any have management potential?

Yes, however current management structures in place.

## How involved is the Owner in running the business?

The owner is available on a daily basis.

## What are the trading hours?

07:30 - 17:20 Mon to Friday

07:30 - 13:00 Saturdays

09:00 - 11:00 Sundays and public holidays

## What are the main assets of the business?

Stock

Equipment

Shelving and shopfitting

Vehicles

## Strengths?

35-year trading history

Well established and strong trading position in the different towns

Excellent systems in place.

Very good range of stock.

Autobarn member

## Weaknesses?

Marketing - a new owner will benefit from running specials and doing local advertising.

## Opportunities?

Open in other areas, merely need to copy and paste a winning formula.

## Threats?

Economic conditions.

Opposition

## What is the reason for the sale?

Owner wants to retire.