



BUSINESS REPORT

Date: **18th April 2025**

Business Reference: **37037**

About the Business:

A franchise motor vehicle workshop with a manager in place in excellent location.

A new franchise will cost R1,4m without the trading results and added assets

A franchise motor vehicle workshop with a manager in place in excellent location.



Sector: **Services**

Asking Price:

R 1,650,000

Monthly Profit:

R 44,133

Asset Value:

R 750,000

Stock Value:

R 0

Yearly Net Profit :

R 529,594



Business Report

Fully describe the business's activities?

This is a vehicle service and repairs. Clients make an appointment to bring their vehicle in, telephonically or via email.
The vehicle gets inspected or diagnosed and the quotation is sent to the client.

How does the business operate on a daily basis?

Manager and owner run as per business description.

What Advertising/Marketing is carried out?

Franchisor advertises, repeat business, website.

What competition exists?

There are a number of workshops around.

How could the profitability of the business be improved?

More fleet business. Utilizing free space by looking into having a spray booth and doing body repairs.

Give a breakdown of staff/ functions/ length of service?

1 Manager
1 Mechanic
1 RSA (repair shop assistant)
1 cleaner (works twice a week)

Do any have management potential?

There is a manager in place.

How involved is the Owner in running the business?

The owner is involved in the running of the business (financial management)

When does the current lease end?

June 2025

What are the trading hours?

Monday to Friday 7.30 to 5 and Saturdays 8 to 5

What are the main assets of the business?

Workshop equipment and furniture and fittings, signage, inverter, technician tablets, and computer and diagnostic equipment. 3 Lifts. Special tool, breakdisk skimming machine.

Strengths?

Franchised business
Manager Run
Excellent location
Steady sales
Knowledgeable staff and return clientele

Weaknesses?

None identified

Opportunities?

There is ample space in the workshop to do spray painting and cosmetic body repair work.
Marketing and more fleet business

Threats?

Economy and competition

What is the reason for the sale?

Owner wants to relocate to the coast.