

**business**  
for sale



Date: **27th November 2024**

Business Reference: **36886**

About the Business:

## **College and Skills Development Institution. Vaal Triangle. HWSeta and QCTO Accredited.**

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A well-established Women's College and Skills Development Institution in the Vaal Triangle. Owns various HWSeta and QCTO Accredited courses in the Health and Welfare sectors. This business can grow into campuses/branches in Johannesburg and Pretoria areas using current Accreditations very easily.

# College and Skills Development Institution. Vaal Triangle. HWSeta and QCTO Accredited.



Sector: **Services**

Asking Price:

**R 750,000**

Monthly Profit:

**R 49,690**

Asset Value:

**R 352,500**

Stock Value:

**R 0**

Yearly Net Profit :

**R 596,276**



# Business Report

## Fully describe the business's activities?

Women's College and Skills Development Institution offering various HWSeta and QCTO Accredited courses in the Health and Welfare sectors. Manager in place.

## How does the business operate on a daily basis?

The owner oversees the operational and academic side of the college. There is 1 x Admin Manager and 1 x Receptionist who also does other tasks.

## What competition exists?

There are two other schools in the area that offer QCTO-accredited courses but they are not really competition.

## How could the profitability of the business be improved?

With the correct capital injection the business can open more campuses in different areas and attract many more students.

## Give a breakdown of staff/ functions/ length of service?

1 x Manager  
1 x Receptionist who also does other tasks.  
1 x Full-time Facilitator.  
1 x Part-time Facilitator.  
Other Facilitators brought in as needed per course.

## Do any have management potential?

Yes. Can be discussed with the owner.

## How involved is the Owner in running the business?

The owner is involved in the business on a daily basis.

## When does the current lease end?

The current lease ends in October 2025.

## What are the trading hours?

Monday to Thursday: 8.00 am to 4.00 pm.  
Friday: 8.00 am to 1.00 pm.

## What are the main assets of the business?

Training Equipment, Office Equipment, College Desks, Computer Equipment.

## Strengths?

QCTO and HWSETA Accredited course already in place with more about to be granted. All the paper-work and legwork is already done! Good student base. Excellent pass rate. Has been operating successfully for 8 years. Good reputation in the market-place of students being able to be employed once studying is completed - Department of Health, Private Clinics, Hospitals.

## Weaknesses?

Lack of capital to grow into Johannesburg and Pretoria markets and even further afield utilising the current QCTO and HWSETA Accredited courses.

## Opportunities?

Opening of campuses/branches in Johannesburg and Pretoria utilising the current QCTO and HWSETA Accredited courses. Offering of a full Nursing Accreditation, other QCTO courses and also Health and Safety courses.

## Threats?

Normal economic conditions.

## What is the reason for the sale?

The owner wishes to retire.