



Date: **21st November 2024**Business Reference:**BFS11092** 

About the Business:

## Profitable Wheelie Bin Business For Sale with MORE growth potential

We Clean Bins a Wheelie Bin Cleaning Business for Sale, Serving Customers in Kuils River, Brackenfell and Bellville

# Profitable Wheelie Bin Business For Sale with MORE growth potential



Sector: Sales & Services

Asking Price:

R 850,000

**Monthly Profit:** 

R 14,050

Asset Value:

R 0

Stock Value:

R 0

Yearly Net Profit :

R 168,600

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#### **Products and Services**

We Clean Bins does Wheelie Bin and Bin Area pressure wash cleaning for residential and commercial customers. As we have a pressure washing system, we can manage a higher volume of cleaning and do the cleaning that would otherwise not be possible for those cleaning manually. Pressure washing cleaning allows us to work faster and still be effective. It also gives us a competitive edge, as we can handle jobs that would otherwise be difficult for companies that do not have pressure washing equipment.

#### **Assets**

#### We Clean Bins: A Scalable and Profitable Wheely Bin Cleaning Business

We Clean Bins, a well-established wheelie bin cleaning business, is now available for sale. Operating in the high-demand areas of Kuils River, Brackenfell, and Bellville, this business has a proven track record of success, a great reputation, (see Facebook and Google reviews) and significant growth potential.

#### **Key Features and Benefits:**

- **Proven Systems and Processes:** The business operates on efficient systems and processes, making it ideal for franchising and scalability.
- **High-Profit Margin:** With a **profit margin of 39%** and **monthly profits of R14,050**, the business offers excellent returns on investment.
- **Unique Selling Points:** The previous owner developed software for the business and a unique onbakkie pressure cleaning system, providing a competitive edge.
- Scalability and Expansion: The business can be expanded by adding services like solar panel cleaning, driveway cleaning, patio cleaning, and gutter cleaning, or by expanding into new geographic areas. Franchising is also a viable option for rapid growth.

Business Value: R995 800

#### **Financials and Forecasts**

Current Profit R 14 050 Per Month (39% Margin) with lots of growth potential, including becoming a franchisor

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## **Reason for Sale**

We have decided to sell this business because we need to dedicate our time and attention to our software business.

## Conclusion

In 2 years, we have grown to over 400 bins, there is a lot of growth potential. We will do a full handover with training on all processes and systems. We want to see We Clean Bins continue to grow.

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## Included in the sale

#### Assets Included in the Sale:

- Vehicle: Isuzu 1 ton 2014 half cab R250,000
- Digital Assets: Website, CRM System, WhatsApp Software, Logo Files, Facebook Page, Google Accounts, Marketing Materials - R70,000
- Unique Equipment: New Pressure Washing System for the back of Bakkie R35,000

#### What's Included in the Sale:

- Business and Assets: The entire business, bank account, PayFast account, telephone number, and including all assets listed above.
- Intellectual Property: Unique pressure cleaning system.
- Customer Base: A loyal customer base of over 400 clients.
- Training and Support: Comprehensive training on all aspects of the business, including building and maintenance of pressure cleaning system, operations, CRM, marketing, and customer service.

Don't miss this opportunity to acquire a thriving business with significant growth potential. Contact us today to learn more.

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