

business
for sale



Date: **23rd November 2024**
Business Reference: **35312**

About the Business:

Home inspections for electrical, beetle, plumbing and gas certification

Property sale inspections and repairs for beetle, electrical, plumbing and gas and the issuing of compliance certificates for these.

Home inspections for electrical, beetle, plumbing and gas cerification



Sector: **Services**

Asking Price:

R 1,600,000

Monthly Profit:

R 62,078

Asset Value:

R 391,500

Stock Value:

R 0

Yearly Net Profit :

R 744,930



Business Report

Fully describe the business's activities?

Property sale inspections and repairs for beetle & electrical, plumbing & gas and issuing of compliance certificates for these

How does the business operate on a daily basis?

Clients contact the admin department who will book appointments for inspections and/or repairs

What Advertising/Marketing is carried out?

Website, google maps and estate agent showhouse maps

What competition exists?

Other contractors in the area, however 95% of our quotations are accepted

How could the profitability of the business be improved?

Adding additional working hours through December and January instead of total shutdown as well as weekend work at afterhours rates

Give a breakdown of staff/ functions/ length of service?

Admin Assistants – 1 x 7 years ; 1 x 3 years
Electrical Assistants – 1 x 15 years; 1 x 8 years; 1 x 6 years

Do any have management potential?

Yes, one of the admin assistants acts as admin manager

How involved is the Owner in running the business?

Hands on, involved with all beetle & electrical inspections

When does the current lease end?

Negotiable as premises are owned by the owner

What are the trading hours?

08h00 to 16h00 Monday to Friday

What are the main assets of the business?

A full asset list is available

Strengths?

Small, well maintained business offering a one stop solution for all compliance certificates and repairs. Plumbing & Gas certificates are done via our sub-contractors

Weaknesses?

Non perceived

Opportunities?

Increase working hours
Offer an after hour service
Keep more functions in-house rather than sub-contract.

Threats?

Potential other operators

What is the reason for the sale?

An investment opportunity has arisen