

A man in a blue suit and patterned shirt stands on a city street, smiling. The background shows a blurred urban scene with buildings and a blue trash can.

BUSINESS REPORT

Date: **21st November 2024**

Business Reference: **BFS11081**

About the Business:

Bespoke Décor Manufacturer and Retailer

This well-established and highly regarded E-commerce business for sale specializes in the design and manufacturing of bespoke, handcrafted décor items. With a reputation for exceptional craftsmanship and meticulous attention to detail, the business has built a strong following.

The product range features custom-designed décor pieces, specializing in vinyl decals and wall art, crafted to transform any space with style and exceptional quality.

In addition to these core products, the business offers a wide selection of themed room décor, luxurious linens, bespoke wallpapers, and premium baby accessories, such as milestone blankets. Each item is thoughtfully designed to enhance the aesthetics and functionality of any space, adding both beauty and personality.

Operating through a robust e-commerce platform and partnerships with select retailers, this bespoke decor manufacturer and retailer enjoys a loyal and growing customer base. Many clients are repeat customers, drawn by the brand's distinctive designs and commitment to quality.

A key advantage of this business is its flexibility, with more than 95% of sales conducted online and products shipped directly to customers, allowing the business to be easily relocated to suit the buyer's preferences. This presents an excellent opportunity to either expand the business in its current form or establish it in a new location while maintaining its strong customer base. With untapped potential to expand the product line, increase production capacity, or enhance its digital presence, this business is poised for significant growth.

If you're an entrepreneur seeking a relocatable, thriving business with a solid foundation and great potential for expansion, contact us today to explore this exciting opportunity.

The selling price excludes VAT and stock valued at approximately R377,000.

Bespoke Décor Manufacturer and Retailer



Sector: **Retail**

Asking Price:

R 1,220,000

Monthly Profit:

R 55,860

Asset Value:

R 829,000

Stock Value:

R 0

Yearly Net Profit :

R 670,314