

**business**  
for sale



Date: **21st November 2024**  
Business Reference: **BFS11079**

About the Business:

## **Invest in an Innovative Solution Provider in Industrial Control Instrumentation and Automation**

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Are you ready to seize a remarkable opportunity in one of the continent's most exciting industries?

Join an innovative industrial control instrumentation and automation solution provider based in Gauteng, South Africa, and become part of a success story poised for incredible growth across various sectors!

This is your chance to be part of a leading solution provider in industrial control instrumentation and automation. Don't miss this opportunity to invest in a business with proven success, innovative technology, and significant growth potential!

## Invest in an Innovative Solution Provider in Industrial Control Instrumentation and Automation



Sector: **Sales & Services**

Asking Price:

**R 5,400,000**

Monthly Profit:

**R 0**

Asset Value:  
**R 1,000,000**

Stock Value:  
**R 2,600,000**

Yearly Net Profit :  
**R 0**



# Business Report

## Financials and Forecasts

**Revenue:** 28/02/21 - R34 501, 28/02/22 - R18 317, 28/02/23 - R25 968, 28/02/24 - R36 061

**Gross Profit:** 28/02/21 - R18 019, 28/02/22- R10 554, 28/02/23 - R12 122, 28/02/24 - R14 859

**EBITDA:** 28/02/21 - R5 910, 28/02/22 - R2 881, 28/02/23 - R2 924, 28/02/24 - R2 239

## Why This Opportunity?

This company stands at the forefront of industrial innovation, ready to leverage numerous growth prospects to significantly increase profitability. With a strong focus on expanding its geographical footprint and utilizing existing workshop capacity, the potential for ramping up production is immense. By diversifying the product range and enhancing marketing efforts, you will be stepping into a venture with boundless possibilities!

## Key Features of the Business:

- **Comprehensive Services:** Enjoy peace of mind with an extensive range of services including project and FIDIC contract management, detailed schematics, instrumentation installations, service level agreements (SLAs), training programs, continuous ASI development, mechanical fabrication, performance auditing, and procurement solutions.
- **Solid Client Base:** With long-standing relationships with reputable international technology suppliers and vendor numbers with A-level customers in the mining sector, the company boasts an extensive and diverse customer base.
- **Growth Potential:** With Level 2 BEE certification and connections to recognized industrial partners, the potential for local and international expansion is vast, especially in industries such as mining and food & beverage.
- **Industry Leaders:** As innovators in the field, the company is known for its research and development capabilities and has built a solid reputation and brand recognition across the industry.

## What's on Offer?

The current shareholders are offering 100% of the company's shares for sale. This is a rare chance to transition seamlessly into a successful business while respecting its legacy and growth momentum. They are seeking a lifestyle change and are committed to facilitating a smooth handover to the right investor.

**Location:** The company operates from Gauteng, South Africa, ensuring a strategic advantage in accessing a variety of markets and clientele.