

A man in a blue suit and patterned shirt stands on a city street, smiling. The background shows a building and a blue trash can.

BUSINESS REPORT

Date: **15th September 2025**
Business Reference: **BFS00096**

About the Business:

Established national passenger transport business for sale

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Introduction:

This business is one of South Africa's premier national passenger transport operators, delivering scheduled and on-demand mobility solutions across nine strategic locations. With a strong presence in the airport shuttle/corporate travel, and private coach charter segments, it is a stable/trusted partner to a broad and recurring client base. Their clientele basis includes but is not limited to tourism operators/multinational corporates/event organizers/diplomatic missions etc.

The company built its business inter alia on the following 3 pillars i.e. uncompromising safety/on time reliability/excellent client service.

The fleet is continuously professionally maintained, with a fleet of diversified vehicles across multiple size classes.

The owners of the business are seeking a strategic buyer for either a controlling or full equity share in the company.

The opportunity is ideally for groups seeking immediate national market share, and consolidate or digitize regional transport eco-systems.

The buyer will benefit from strong functional operational systems, embedded client relationships, national footprint, operational excellence and compliance.

Finances:

Full financials will be made available to pre-qualified buyers, including proof of funds or accepted deal proposals.

A strong and stable NP (EBITDA) of R50 million per annum can be proven.

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Sector: **Sales & Services**

Asking Price:

R 300,000,000

Monthly Profit:

R 0

Asset Value:

R 0

Stock Value:

R 0

Yearly Net Profit :

R 0