

**business**  
for sale



Date: **21st October 2024**

Business Reference: **36806**

About the Business:

**Tombstones manufacturing ,Selling and Installing  
in Gauteng property included**

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Well established business with neat infrastructure. Potential to expand. 12 hectare property included

# Tombstones manufacturing ,Selling and Installing in Gauteng property included



Sector: **Manufacturing**

Asking Price:

**R 9,800,000**

Monthly Profit:

**R 165,190**

Asset Value:

**R 6,518,500**

Stock Value:

**R 150,000**

Yearly Net Profit :

**R 1,982,274**



# Business Report

## Fully describe the business's activities?

The business manufacture, sells and installs tombstones.  
The sale orders are done by the 5 shops and send to the factory for manufacturing.

## How does the business operate on a daily basis?

There are currently 5 shops/ showrooms in the group and the factory itself. The shops do the marketing, receive the orders and then send it and the monies through to the factory.

## What Advertising/Marketing is carried out?

Social media  
Pamphlets are being distributed

## What competition exists?

Yes there are the normal competition doing granite products...

## How could the profitability of the business be improved?

Having more showrooms at the right spot and time.

## Give a breakdown of staff/ functions/ length of service?

The 5 showrooms has two staff that handles the Sales and admin  
At the factory there are the Admin lady , Supervisor , Machine Operators, Drivers and Installers of the tombstones.

## Do any have management potential?

The Administrator that is handling most of the managerial duties already currently.

## How involved is the Owner in running the business?

The Owners monitor and are full time in the business

## When does the current lease end?

The 5 showrooms has different agreements in place and a schedule is available to approved Buyers  
All leases has the option of renewal.

The property with the factory is included in the sale . See Item 6 under Assets for more detail.

## What are the trading hours?

The showrooms trading hours are 8h30 till 16h30.

The factory staff works from 8h00 till 16h00

## What are the main assets of the business?

The main Assets are the well maintained property , the factory plant and equipment , trucks and office furniture and equipment.

A detail list of assets are available.

The property size 12 hectares with camps, Eskom power, Gas appliances, Established roads and a well established and maintained garden. The improvements on the property are the Main dwelling of 357 sq m , Carport of 32 sq m and outbuildings for factory , offices and staff housing of 292 sq m. There are a strong borehole on the property. Rates and taxes are R488 pm. Approved plans.

## Strengths?

Reliable suppliers with long standing relationships with suppliers.

Good Infrastructure between factory , showrooms and installers.

It is a essential product delivered to clients.

Lay- Buys are offered assuring orders for the future

Skilled staff, with the business running mainly on its own.

Lots of repeats from a huge customer base

## Weaknesses?

There are times in the year that the business is not so busy

## Opportunities?

More Showrooms can be opened  
Deliver services on a contract basis.  
Social Media can be expand  
Business can be Franchised

## What is the reason for the sale?

The Owners has new Ventures in mind.