



Date: **27th September 2024**
Business Reference: **BFS11016**

About the Business:

Manufacturing Business Specializing in the Agri Sector

This South African business, which has grown over 31 years from a small idea to an exporter serving 27 countries, offers unique products in the animal feeding, fertilizer, and organic materials sectors. The owner has received the "Entrepreneur of the Year" award twice. The operation can be run from its current

location or relocated, with all necessary licenses in place. The well-trained staff ensures reliable management.

Manufacturing Business Specializing in the Agri Sector



Sector: **Manufacturing**

Asking Price:

R 5,500,000

Monthly Profit:

R 216,667

Asset Value:

R 1,900,000

Stock Value:

R 10,000,000

Yearly Net Profit :

R 2,600,000



Business Report

Background and History

This business which started with an idea and small beginnings, escalated over 31 years into a South African business that exports to 27 countries at present (and growing)

The product offerings are unique worldwide and as a result the owner of the business was awarded the nationwide "Entrepreneur of the Year" award twice in the past

The products offered varies in the animal feeding/fertilizer/organic material sectors and manufactured locally and then distributed locally or exported overseas

The whole manufacturing business can be operated from the existing premises and managed from the premises or remotely, or the business can be moved if a buyer chooses to do that

All the licenses to operate the business are in place and will be available to a buyer

The staff at the business premises are well trained and very dependable

Products and Services

The business manufactures equipment for the agri sector according to clients needs

The business is already exporting to 27 overseas countries at present with huge potential to expand

Assets

R1,9 million including equipment and vehicle

Stock is presently around R10 million, but it will depend on orders at date of takeover by a buyer

Employees

10 staff members including a manager

Financials and Forecasts

Average turnover R11 million/per annum

Cost of sales 67%

GP 32%

Average NP (EBITDA) R2,6 million per annum

Reason for Sale

Owner is retiring