

**business**  
for sale



Date: **1st September 2024**  
Business Reference: **36809**

About the Business:

## **Restaurant / Café in pictures Winelands**

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This restaurant have evolved to become a favorite hangout spot to meet colleagues or friends or to spend some time alone. With good food and great service people love spending time at this countryside café / restaurant

# Restaurant / Café in pictures Winelands



Sector: **Food**

Asking Price:

**R 2,624,413**

Monthly Profit:

**R 87,522**

Asset Value:

**R 200,000**

Stock Value:

**R 80,000**

Yearly Net Profit :

**R 1,050,263**



# Business Report

## Fully describe the business's activities?

The business opens seven days a week.  
Staff attend to the daily chores. Fully functional kitchen. Clients enjoy their morning coffee, breakfast or lunch.  
A popular place for business meetings.

## How does the business operate on a daily basis?

The business opens at 8H00 in the morning and closes at 17H00.  
Staff start daily chores by starting up the kitchen, making sure place is clean and ready to welcome and serve customers. Staff are all trained and confidently attend to there daily tasks.  
The business operate in a very relaxed environment where guests can enjoy the beautiful views.

## What competition exists?

The café market is a competitive market. This business has its own character, menu and feel that attract customers.

## How could the profitability of the business be improved?

To extend business hours. Evening functions and kiddies parties will secure extra revenue.  
There is an huge outside lawn area which will be available to the new owner to utilize. This will be included in the lease agreement

## Do any have management potential?

Staff is competent but the owner manage the business.

## How involved is the Owner in running the business?

Very involved

## When does the current lease end?

Seller owns the property.

## What are the trading hours?

From 8H00 to 17H00. New owner can extend trading hours to accommodate evening functions or events.

## What are the main assets of the business?

Equipment; Coffee machines, grinders and ovens etc.  
Furniture and fixtures; Tables, chairs and décor.

## Strengths?

Building was custom build three years ago for the cafe.  
Beautiful surroundings  
Good food and friendly service. Very relaxing atmosphere.

## Weaknesses?

Not any

## Opportunities?

Lots of opportunities. Bikers and cyclists is regular visitors. A kiddies playpark can be developed.  
Evening functions and events will generate revenue.

## Threats?

Not known

## What is the reason for the sale?

The owner want to scale down. He owns the farm on which the cafe is trading. He will attend to his hobbies and equestrian business, situated on the farm.