

business
for sale



Date: **27th September 2024**

Business Reference: **33672**

About the Business:

Sheet Metal Fabrication Business Plus Prime location - Lowveld

Fabricator of all types of sheet metal products, long-established, with good client base, skilled artisans, situated in the lovely Lowveld of South Africa

Sheet Metal Fabrication Business Plus Prime location - Lowveld



Sector: **Manufacturing**

Asking Price:

R 750,000

Monthly Profit:

R 9,564

Asset Value:

R 580,000

Stock Value:

R 0

Yearly Net Profit :

R 114,772



Business Report

Fully describe the business's activities?

The businesses are respectively 30 and 23 year old well established successfully operating sheet metal works artisan business

How does the business operate on a daily basis?

The business operates successfully on a daily basis by manufacturing products from sheet metal. All the products are hand crafted by skilled artisans and made to the clients specifications. Just to mention but some of the products the business manufactures is electrical panels, air conditioning ducts, gutters, stainless steel doors and door frames, braais, extractions systems, down pipes, tanks, petrol tanks, bush bars and roll bars, furniture and staircases and any other item clients may require to say the least to their specification, in fact anything that can be manufactured from sheet metal or mild steel. If the products need powder coating such a service is also available. The business operates under a CC and the seller will be willing to either sell the business out of the CC or allow the new owner to take ownership of the business by way of taking transfer of 100% shares of the CC. The business is VAT registered and all the VAT and taxes and UIF are up to date.

What Advertising/Marketing is carried out?

There is no advertising and marketing carried on the business it just rely solely on their existing clients and strong word of mouth referral due to the specialized nature of the services it offers . The business could greatly benefit from some advertising and marketing.

What competition exists?

There is only 1 other sheet metal worker in the area and they do not undertake as specialized work as that of the sellers business.

How could the profitability of the business be improved?

the current owners have been in the business fort many years and have not sough out any new business or wished to expand their current income. Therefore their exists massive opportunity for a skilled sheet metal artisan to expand on this current well established platform

How could the profitability of the business be improved?

The current owner has been in the business for many years and have not sough out any new business or wished to expand his current income. Therefore their exists massive opportunity for a skilled sheet metal artisan to expand on this current well established platform.

Do any have management potential?

The administration lady and the one artisan operator have potential to be considers for supervisory appointments.

How involved is the Owner in running the business?

The sellers is active in the business. The sheet metal side the owners is hands on in the workshop and advises the artisans.

When does the current lease end?

The businesses pay rental to the property which belongs to the seller and the land is in a trust which too belonging to the sellers.there is option just to buy the property on which the business operates for 3 million plus VAT . Should the property not be sold with the businesses the sellers will be willing to provide the new owner with a suitable lease.

What are the trading hours?

The trading hours are Monday to Friday 7:30 to 17:00 and is closed on Saturdays and Sundays and all public and religious holidays.

What are the main assets of the business?

There is a full asset list on file and all the assets as seen on the inventory are included in the purchase price and sale of the business. The assets are all fully paid for and are the unencumbered property of the seller , guillotine, press, motorized slip roll straight roll, box and pan folders, Pittsburg lock former and groove, hand jenny, hand notched, hand punch, Afrox millers tig welder the artisans tools, welding machine and loose tools. The asset value for the purposes of this mandate have been valued by the seller at a fair market related second hand replacement value. The assets are not new but all in a good working condition.

What is the reason for the sale?

The seller wish to retire and have therefore decided that he would like to sell. This business will suite an individual who has some knowledge of sheet metal work and welding as it is somewhat specialized. The seller is confident he can train a prospective buyer.