

business
for sale



Date: **25th November 2024**

Business Reference: **36605**

About the Business:

Thriving Industrial Supply Company for Sale: Exceptional Business Opportunity

This thriving industrial supply company is now available for sale, offering an exceptional business opportunity. With a robust customer base and strong supplier partnerships, the company provides a diverse range of top-quality industrial products. Boasting a proven track record of profitability and significant growth potential, this business is perfect for investors or entrepreneurs seeking to make a mark

in the industrial supply sector.

Thriving Industrial Supply Company for Sale: Exceptional Business Opportunity



Sector: **Services**

Asking Price:

R 13,250,000

Monthly Profit:

R 205,364

Asset Value:

R 6,748,151

Stock Value:

R 2,420,466

Yearly Net Profit :

R 2,464,366



Business Report

How are the clients attracted to the business?

As a well-established business, it is well-known in the industry. They regularly engage in client outreach through calls and emails and visit both prospective and existing clients upon request. Additionally, the business has a well-established website showcasing their extensive product range and services offered.

What Advertising/Marketing is carried out?

Website and vehicle branding.

What competition exists?

The business face significant competition and rely on their ability to serve both long-standing and new clients with a strong inventory and competitive pricing. While the business has established price parameters, we are flexible and can negotiate prices to attract new clients when necessary.

Is the business VAT Registered?

Yes the business is VAT Registered.

What is the total staff complement?

Fourteen including the current owner.

Give a breakdown of staff/ functions/ length of service?

The majority of the staff have been with the current owner for the better part of fifteen plus years.

Are they on contract?

Yes all staff are on contract.

What is the square meters of the business?

The total floor size of the business is five hundred square meters.

Why is this a good business?

The business has many years of uninterrupted exposure within our area, and with the additional exposure via our well-established website. It have grown from a small business into a big business. We have also conserved our cash flow and are cash positive which helps when specific deals are availed at short notice.