

**business**  
for sale



Date: **10th April 2025**

Business Reference: **36712**

About the Business:

## **New and Used Vehicle Spares and Fitment Centre for Sale**

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Family owned and run business specializing in the sale of new and used vehicle spares for two popular vehicle makes with fitment Centre offering all mechanical repairs to all vehicle makes.

# New and Used Vehicle Spares and Fitment Centre for Sale



Sector: **Services**

Asking Price:

**R 161,404**

Monthly Profit:

**R 89,077**

Asset Value:

**R 1,826,817**

Stock Value:

**R 2,588,596**

Yearly Net Profit :

**R 1,068,922**



# Business Report

## Fully describe the business's activities?

Sale of new and used spare parts and fitment centre

## How does the business operate on a daily basis?

Weekdays 08:00 am to 17:00  
Saturdays and Public Holidays half day

## What Advertising/Marketing is carried out?

Facebook and Newspaper

## What competition exists?

Two other scrap yards in the area

## How could the profitability of the business be improved?

Purchasing more second-hand stock

## Give a breakdown of staff/ functions/ length of service?

Sales Director (Director) 13 years  
CEO (Director) 18 years  
Admin (Director) 7 years  
Salesman 6 years  
Domestic 7 years  
Mechanic 7 years  
Mechanic 1 year  
Workshop 7 years  
Workshop 4 years  
Workshop 2 years  
Workshop/Driver 3 years

## Do any have management potential?

Yes

## How involved is the Owner in running the business?

Day to day

## When does the current lease end?

31 May 2025

## What are the main assets of the business?

Tools, Spares, Shelving, New and used Stock

## Strengths?

Long standing and well established business  
Unique and extensive product knowledge  
Excellent customer service and efficiency

## Weaknesses?

Tight marketing budget

## Opportunities?

Franchise other branches using available resources to fulfill market needs. Expand social media presence.

## Threats?

Shifts in market/ supply chain

## What is the reason for the sale?

Health issues