

business
for sale



Date: **22nd November 2024**

Business Reference:**36580**

About the Business:

This business specializes in round shaped printing ! Plastic and glass....

Some of the processes include screen printing, pad printing and foiling (limited size). Printing can be done using UV curable inks, solvent base inks as well as ceramic frit for permanent printing onto glass and various rounded objects.

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Sector: **Services**

Asking Price:

R 1,750,000

Monthly Profit:

R 54,893

Asset Value:

R 2,000,000

Stock Value:

R 50,000

Yearly Net Profit :

R 658,712



Business Report

Fully describe the business's activities?

This Business specializes in and has developed processes for bottle printing, including cylindrical, square, and oval (flat) bottles.

They also print promotional items of various shapes and materials as well as big and small buckets.

They cater to the needs of small, often one-time customers with very diversified requirements.

How does the business operate on a daily basis?

The owner is fully involved in the Business.

The client will supply artwork which is then prepared for printing. The positives are manufactured and the Setter / Printers work on preparing the project.

What competition exists?

There are much larger companies that specialize in printing in large volumes.

The owners know what size jobs he wants to take on.

Give a breakdown of staff/ functions/ length of service?

12 staff members have been there for longer than 5 years.

10-15 are less than 5 years at the business - mostly trained casuals

For example, the seasonal / project demands more staff when printing wine glasses or water bottles.

Staff roles:

Forklift drivers, screen makers, setters, maintenance guy, packers and 8 printers.

Do any have management potential?

2 staff members does have management potential.

How involved is the Owner in running the business?

The owner is full time involved. He is willing to give his skill as consultant as and when needed.

The owners wife does all admin, HR and finances.

When does the current lease end?

The current lease expires in January 2025.

What are the main assets of the business?

Printing equipment
Cylindrical printing machines
Cylindrical bucket printing machines
Pad printing machines
Manual cylindrical printing machines
Manual flat printing machines
SZD 102A printing machine
UV curing tunnels
Conventional heat curing tunnel
Screen exposure machine with vacuum bed
Plate exposure machine (for pad printer)
Compressor MATTEI ERC1022L
Compressor COMPAIR START 25
Portable compressor
Forklift TOYTA
Ceramic baking kiln 40 cubic foot
Ceramic baking kiln 10 cubic foot
Flatbed manual foiling machine
Rotary heat foiling machine
CCTV system
Various other equipment
Various size screens
Various mandrels

Strengths?

The Business has a niche with clients that wants to do smaller job runs.

Weaknesses?

Owner dependant knowledge

Opportunities?

Marketing and Sales reps - just by getting a sales rep, the owner believes the business can grow by 20%

What is the reason for the sale?

The owner and his wife wants to retire.