



BUSINESS REPORT

Date: **3rd July 2024**

Business Reference: **36521**

About the Business:

Recycled plastic furniture manufacturer

This business manufactures outdoor furniture, jungle gyms, decks and other products to customer specifications from recycled plastic. The products come in different colours and are attractive, robust and durable. The business is conveniently located off the N2, north of Durban CBD.

Recycled plastic furniture manufacturer



Sector: **Manufacturing**

Asking Price:

R **1,520,000**

Monthly Profit:

R **60,848**

Asset Value:

R **186,509**

Stock Value:

R **80,000**

Yearly Net Profit :

R **730,177**



Business Report

Fully describe the business's activities?

Manufacture of exterior products such as benches, picnic sets, dustbins, pallets etc as well as supply and installation of decks, jungle gyms and custom-made items, all made from 100% recycled plastic. The outdoor products come in different colours and are attractive, robust and durable.

How does the business operate on a daily basis?

The standard furniture designs or custom-made items are cut and assembled in the factory and then delivered to the customer or collected. The 9 staff have designated jobs - installation, cutting or assembly.

What competition exists?

There are 3 other businesses in the country doing something similar.

How could the profitability of the business be improved?

Profitability can be increased by having a designated sales person, and someone in charge of stock and production which would increase sales and productivity.

Give a breakdown of staff/ functions/ length of service?

9 staff with 1 year to 12 years service

Do any have management potential?

No

How involved is the Owner in running the business?

Fully involved.

When does the current lease end?

October 2025

What are the trading hours?

Monday to Thursday 7.30am to 4pm.
Friday 7.30am to 3pm.
Not open on the weekend.

What are the main assets of the business?

Vehicle, electric tools, office furniture, factory racking

Strengths?

Products are made from recycled plastic which is a growing market as customers are wanting to reduce the impact on the environment.
Recycled plastic exterior products are extremely robust and weather-proof.

Weaknesses?

Plank supplier is in Gauteng which means the planks have to be transported from there which may cause a delay of a day or two

Opportunities?

Large opportunity to grow the business in the school, resort, game reserve, etc field. As products can be custom-made the opportunities are endless.

Threats?

Increase in load-shedding stages.

What is the reason for the sale?

Owner wishes to retire.

Why is this a good business?

Recycled plastic products are becoming very sought-after as customers choose products which are better for the environment.