

A man in a blue suit and patterned shirt stands on a street, smiling. The background shows a building and a blue barrel.

# BUSINESS REPORT

Date: **15th September 2025**

Business Reference: **36245**

About the Business:

## Manufacturer of Pool tables, Tennis table boards and dart boards

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This is a manufacturer of pool tables, table tennis tables and dart boards cupboards are situated in Roodepoort. They distribute to big chain stores. They also manufacture furniture for a wholesaler outside of South Africa

# Manufacturer of Pool tables, Tennis table boards and dart boards



Sector: **Manufacturing**

Asking Price:

**R 6,700,000**

Monthly Profit:

**R 222,123**

Asset Value:

**R 4,476,250**

Stock Value:

**R 1,900,000**

Yearly Net Profit :

**R 2,665,472**



# Business Report

## Fully describe the business's activities?

Manufacture Leisure products like pool tables and tennis tables for main chain stores as well as Office Furniture for a wholesaler.

## How does the business operate on a daily basis?

Manufacture wooden entertainment products like soccer tables and dartboard to order. They also manufacture wooden furniture for one customer, this is being exported. On average, 15% of their turnover is the furniture

## What Advertising/Marketing is carried out?

They do not require advertising and marketing because they deal with major chain stores

## What competition exists?

There are other manufacturers, but they are more expensive.

With the dollar rate being so high they are protected from Chinese imports. They are the lowest cost producer of our product range and deliver nationally

## How could the profitability of the business be improved?

Branching out to do direct sales to wholesalers and end consumers.

## Give a breakdown of staff/ functions/ length of service?

Will be supplied to serious sellers

## Do any have management potential?

Yes

## How involved is the Owner in running the business?

Fully involved. Seller performs the following duties:

1. Sales
2. Designing
3. Programming of CNC machines
4. Technical when required
5. Company Finance

Seller is willing to stay on for a negotiated period to hand over the Design and CNC work, as required

## When does the current lease end?

The premises is owned by a company that is wholly owned by the seller

The property can be rented but is also available and can be bought for R9m. The property has been formally valued

## What are the trading hours?

Monday to Thursday 7am to 5pm  
Friday 7am to 3pm

## What are the main assets of the business?

Wood working Machines  
3 CNC Machines  
Powder coating machine  
Dust extractor Hopper, Motor and piping  
3,5 Tonne Forklift  
2 Compressors (30KVA) with Chiller Unit and air Receiver  
2 Contour edging machines  
Various wood working and metal workshop machines

Computers, desks and chairs in the office  
Security cameras  
Switchboard

1 Vehicle - Toyota Bakkie

## Strengths?

Lowest cost producer of the product range.

Customers are committed to the business and products and would find it hard to change suppliers

Very low rebates from Retailers due to being a long-standing business

## Weaknesses?

Business doesn't have lots of customers. Exposed to a few big customers.  
Does not have a great market exposure as a stand-alone brand

## Opportunities?

Selling direct to consumers and other wholesalers

## Threats?

Not many.

China used to be a major threat but not so much now with the R/\$ rate

## What is the reason for the sale?

Owner would like to retire.