



# BUSINESS REPORT

Date: **11th August 2025**

Business Reference: **36430**

About the Business:

## **REDUCED: Great Business in Helderberg ! Renovations and Maintenance**

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This excellent business operates in an ever growing area in the Cape. HELDERBERG An eye for detail and a passion for renovation ! The seller is willing to work alongside the purchaser for a period to hand over all relationships.

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Sector: **Services**

Asking Price:

R **650,000**

Monthly Profit:

R **34,787**

Asset Value:

R **150,000**

Stock Value:

R **5,000**

Yearly Net Profit :

R **382,660**



# Business Report

## Fully describe the business's activities?

The Seller of this Business has been in Building Construction since 1984 together with a very well-known tile business in Mpumalanga.

These businesses was sold when deciding to move to Western Cape.

In 2009 the Seller started a Maintenance and Renovation Company from his home in the Helderberg.

The clients are normal clients but good relationships are in place with Body Corporates as well as Real Estate Agents.

The owner uses subcontractors when need that he knows and trusts.

In essence:

- The owner received leads through the fact that he is well-known
- He then quotes on the renovation and plans the project with the client
- He gets his own workers in and also has a good foreman that he then appoints for the project
- Where needed he outsources ( electrical etc )

## How does the business operate on a daily basis?

The owner goes out to do Quotations and as soon as those are approved, he puts sub-contractors in place and organizes whatever is needed to complete the job.

He does regular site visits, on-site to keep an eye on all the work.

## What Advertising/Marketing is carried out?

None at the moment. Only the vehicles that are Branded.

## How could the profitability of the business be improved?

By Advertising

## How involved is the Owner in running the business?

Qoutes and site visits

### When does the current lease end?

+/- 15sqm needed for storage

### What are the trading hours?

8H00 - 16H00

### What are the main assets of the business?

Mostly small assets and tools.  
One work vehicle - Pajero 1998 SUV

### Strengths?

Been in Business for many years.  
Very good References

### Weaknesses?

Competition

### Opportunities?

Can build the business because of the need in the market.  
People can afford to renovate and Maintenance is always necessary to keep a building in a good condition

### What is the reason for the sale?

The owner wants to purchase a property, live in it, fix it up and sell it. He is at retirement age.  
He does not want to run daily renovation and maintenance projects.

His children is abroad and wants to be loose to visit when they can and want.