

business
for sale



Date: **3rd July 2024**

Business Reference: **36430**

About the Business:

Great Business in Helderberg ! Renovations and Maintenance

This excellent business operates in an ever growing area in the Cape. HELDERBERG An eye for detail and a passion for renovation !

Great Business in Helderberg ! Renovations and Maintenance



Sector: **Services**

Asking Price:

R 744,000

Monthly Profit:

R 34,787

Asset Value:

R 150,000

Stock Value:

R 5,000

Yearly Net Profit :

R 382,660



Business Report

Fully describe the business's activities?

The Seller of this Business has been in Building Construction since 1984 together with a very well-known tile business in Mpumalanga.

These businesses was sold when deciding to move to Western Cape.

In 2009 the Seller started a Maintenance and Renovation Company from his home in the Helderberg.

The clients are normal clients but good relationships are in place with Body Corporates as well as Real Estate Agents.

The owner uses subcontractors when need that he knows and trusts.

In essence:

- The owner received leads through the fact that he is well-known
- He then quotes on the renovation and plans the project with the client
- He gets his own workers in and also has a good foreman that he then appoints for the project
- Where needed he outsources (electrical etc)

How does the business operate on a daily basis?

The owner goes out to do Quotations and as soon as those are approved, he puts sub-contractors in place and organizes whatever is needed to complete the job.

He does regular site visits, on-site to keep an eye on all the work.

What Advertising/Marketing is carried out?

None at the moment. Only the vehicles that are Branded.

How could the profitability of the business be improved?

By Advertising

How involved is the Owner in running the business?

Qoutes and site visits

When does the current lease end?

+ - 15sqm needed for storage

What are the trading hours?

8H00 - 16H00

What are the main assets of the business?

Mostly small assets and tools.
One work vehicle - Pajero 1998 SUV

Strengths?

Been in Business for many years.
Very good References

Weaknesses?

Competition

Opportunities?

Can build the business because of the need in the market.
People can afford to renovate and Maintenance is always necessary to keep a building in a good condition

What is the reason for the sale?

The owner wants to purchase a property, live in it, fix it up and sell it. He is at retirement age.
He does not want to run daily renovation and maintenance projects.

His children is abroad and wants to be loose to visit when they can and want.