



# BUSINESS REPORT

Date: **19th May 2024**

Business Reference: **36150**

About the Business:

## **Long established logistics and transport business for sale R2,1 million - Western Cape**

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They are entrusted by major chain stores to collect and deliver goods in time, and with care with a proven track record of service excellence. Strong client base At your disposal is a reliable and experienced team to manage the process. 3 Delivery workhorse vehicles included in sale of business. This is a wonderful opportunity to take over this business as the new owner and expand the current service offerings. Contact

## Long established logistics and transport business for sale R2,1 million - Western Cape



Established Logistics & Transport company, operating for more than 15 years  
R2,600,000 million

Great opportunity to step into the world of logistics and transportation, as new owner of a turnkey operation with a strong client base and further opportunity to expand current service offerings.

They are entrusted by major chain stores to collect and deliver goods in time, and with care with a proven track record of service excellence.

At your disposal is a reliable and experienced team to manage the process.  
Contact our Broker, managing this listing, Michael Mey on 0829568260.

Sector: **Services**

Asking Price:

**R 2,100,000**

Monthly Profit:

**R 112,067**

Asset Value:

**R 300,000**

Stock Value:

**R 0**

Yearly Net Profit :

**R 1,344,805**



# Business Report

## Fully describe the business's activities?

The business does deliveries for major retailer groups.

## How does the business operate on a daily basis?

The business mostly collects stock from retail warehouses and DCs, but also collects at retail stores and does the deliveries from there.

## What Advertising/Marketing is carried out?

Nothing

## How could the profitability of the business be improved?

Can get more contracts, also house moves.

## Give a breakdown of staff/ functions/ length of service?

3 Drivers  
3 Truck Assistants

## Do any have management potential?

Yes, (most senior employee) - working for 3 years now

## How involved is the Owner in running the business?

Controlling them everyday and doing the planning for the day

### When does the current lease end?

Every year it is getting extended

### What are the trading hours?

Office hours 7:30 - 16:30

### What are the main assets of the business?

3 Bakkies, estimated value R300 000,00

### Strengths?

Consistent excellent service to clients

### Opportunities?

More vehicles to expand

### Threats?

Hijackings

### What is the reason for the sale?

Want to give more attention to other business and also to seek other business opportunities.