



Date: **18th November 2025**Business Reference: **37672** 

About the Business

# Trendy Fast-Food eatery manager run- Durban (SW suburb)

lt's so TRENDY! A non-franchised Fast-Food eatery that has it all. The signs, decor & menu will make you hungry, if you weren't already & have you thinking of years gone by & those to come - it's here that emotions of past, present & future are evoked, like being in a time warp, while having your taste buds tickled by an array of meals & deserts - there's something for everyone - ENJOY LIFE!

# Trendy Fast-Food eatery manager run- Durban (SW suburb)



Sector: Food

Asking Price:

R 820,000

Monthly Profit:

R 42,328

Asset Value: R 800,000

Stock Value:

R 0

Yearly Net Profit :

R 507,938

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# Fully describe the business's activities?

Non-franchised Fast-Food eatery, where the TRENDY environment sets the scene for the array of meals & deserts - there's something for everyone - fun & food!

## How long has the business been established?

Started less than a year ago, by the owner, with new equipment & fittings (at some R800k).

# How does the business operate on a daily basis?

The manager opens & closes & with the rotating staff serve patrons & operate the POS system. The necessary ingredients are ordered in, then prepared on the day for the likely forthcoming trade, then final cooking or preparation as per the received patron order, followed by clean-up operations after meals & the end of trade, as well as, cash-up & closure.

#### How are the clients attracted to the business?

Road frontage signs, lighting, good website, tik tok & a customer whatsapp group.

### Are there up-to-date Management Accounts available?

The turnover for the last 9 months totals R2.7m, but has grown from a monthly R192k to R384k, with a 12 month period expected to reach R3.7m.

After all expenses are covered, the NP at 9 months is R300k & at year-end should be R500k (the Report shows 9 months actual & 3 projection; as if started in Sept 2024, when it actually started in Jan 2025 - this was necessary for the ALDES system to show 12 months).

The two lower months (shown as Apr & May) are lower than normal, due to many of the local clients being on a fast in (actual) Aug & Sept 2025; with a saving in salaries achieved due to fewer hours worked.

MA's are produced monthly from the POS System (which the manager & staff use) & will be the basis for a buyer to analyze the results/finances of the business.

Stock on hand for busy periods would be some R140k.

# What percentage of the business is cash/credit?

Most of the income is cr/dr cards, with some cash - all taken in by the staff through the POS System.

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### What is the total staff complement?

The manager opens & closes the store, then with the rotating staff serves patrons & operates the POS system

### How involved is the Owner in running the business?

The Owner is only involved from a strategy & financial standpoint.

He will assist in regards to training/handover, although the manager & staff are more than capable.

## What are the trading hours?

Mon-Thurs 10-21h00, Fri-Sat 10-24h00 & Sun 8-20h00 In winter - Mon is closed & Sat close at 22h00

#### **Premises Detail**

The existing lease at R29k pm incl VAT & centre fees (but excl elect, water & gas R12k pm ), can be extended at an annual escalation of 10%.

The store is in a strip shopping centre, on the main road, with parking right in front, in a south west suburb of Durban.

### What are the main assets of the business?

The new equipment & fittings were bought & installed at a cost exceeding R800k within the last year & are very appropriate for the business, in good order & fully paid up.

### What is the reason for the sale?

The owner wishes to sell as he has been offered a new larger opportunity.

### Why is this a good business?

Opened in the last year- TRENDY, manager run, Fast Food eatery, growing rapidly, that should exceed an annual turnover of some R3.7m by year-end, with a NP exceeding R500k, selling for R820 000.

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