



Date: **4th November 2025**Business Reference: **37625**

About the Business:

KwaZulu-Natal Importer and Distributor of Point of Sale Hardware

Established importer and distributor based in KwaZulu-Natal offering point of sale hardware for use in the hospitality, retail, clothing, fast food, hardware and a variety of other industries. This level 4 BBEEE company supplies hardware through the dealership channel to multiple leading companies within Southern Africa and has well established service centres in two locations. Customers looking for All in One

KwaZulu-Natal Importer and Distributor of Point of Sale Hardware



Sector: Retail

Asking Price:

R 2,093,843

Monthly Profit:

R **121,935**

Asset Value:

R 1,000,000

Stock Value: **R 1,856,157**

Yearly Net Profit:

R 1,463,220

Business For Sale | BUSINESS REPORT | 04 November 2025



Fully describe the business's activities?

Importing Point of Sale hardware and reselling to reseller market.

How does the business operate on a daily basis?

Opens Monday to Friday from 08:00 to 16:30 daily.

What Advertising/Marketing is carried out?

Advertising on various on-line platforms i.e. bulk emailing via Everlytic, as well as visiting clients to demonstrate products.

What competition exists?

Several other importers of point of sale equipment exist.

How could the profitability of the business be improved?

Improving current services levels
Taking on new customers
Start selling to Retail market as well at higher prices

Give a breakdown of staff/ functions/ length of service?

Admin and Sales Assistant - 4 months Admin and Sales Assistant - 1 year Sales Engineer - 9 years Workshop Technician - 3 years Accounting Assistant - 14 years Field Sales Support - 11 years Provincial Sales Manager - 17 years National Sales Manager - 11 years Junior Workshop Technician - 2 years

Business For Sale | BUSINESS REPORT | 04 November 2025

Do any have management potential?
Yes
How involved is the Owner in running the business?
Full time Directors
When does the current lease end?
Initial 3 year lease now expired - month to month agreement.
What are the trading hours?
08:00 to 16:30 Monday to Friday
What are the main assets of the business?
Stock Vehicles IT Equipment Furniture
Strengths?
Direct Importer.
Weaknesses?
Working capital.
Opportunities?

Business For Sale | BUSINESS REPORT | 04 November 2025

Increase stock levels and sales can improve dramatically.

Threats?

Other importers. Competition.

What is the reason for the sale?

Director retirement.

Business For Sale | BUSINESS REPORT | 04 November 2025