



Date: **3rd July 2024**

Business Reference:**36131**

About the Business:

## **Brake skimming and flywheel business in Johannesburg**

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Brake skimming and flywheel business in Johannesburg with captured market. Although this business specialises in brake and clutch repairs they provide a complete vehicle repair offering. Well established and trusted in the area.

# Brake skimming and flywheel business in Johannesburg



Sector: **Services**

Asking Price:

**R 3,300,000**

Monthly Profit:

**R 134,139**

Asset Value:

**R 777,600**

Stock Value:

**R 100,000**

Yearly Net Profit :

**R 1,609,667**



# Business Report

## Fully describe the business's activities?

This well-established family business services a large portion of the taxi industry in and around Johannesburg. They are specialists in brake and clutch reconditioning and replacements. Disc, Drum and Flywheel skimming for vehicles, trucks and cranes. Their location is strategic to large passer by clientele. They boast an impressive client list which includes the likes of BMW, Toyota, Nissan to name a few.

## How does the business operate on a daily basis?

The business services a large amount of the taxi fleets from the surrounding areas, the location lends itself to passer by clientele. Flywheel skimming performed for large dealerships in and around Johannesburg. Relining of heavy duty brake shoes for cars, trucks and cranes. Loadshedding not a problem - generator on site

## What Advertising/Marketing is carried out?

Word of mouth  
Signage

## What competition exists?

There are various other businesses providing similar services, however our client is well known and trusted in the area.

## How could the profitability of the business be improved?

Approaching other motor groups and heavy duty logistics companies.  
Marketing campaign  
Investment in appearance of building.

## Give a breakdown of staff/ functions/ length of service?

Well skilled, multi-tasking and competent workforce.  
Stripping, relining and rivetting of clutch plates and brake shoes.  
Cleaning, spraying and skimming of pressure plates.  
Skimming of discs, drums and flywheels.  
Testing of grip and release of clutch kits before release to customers.  
Identifying the correct thickness of brake shoes in co-ordination with truck and motor vehicle drums.  
Radiuming of brake shoes.  
Stock takes.  
General Machine Maintenance.  
General Motor vehicle maintenance.  
Staff compliment have been with the business from 3-17 years.

## Do any have management potential?

Manager currently in place.

## How involved is the Owner in running the business?

Partially involved.

## When does the current lease end?

2024

## What are the trading hours?

7:45am - 4:45pm Mon to Fri 7:45am - 12:00pm Sat

## What are the main assets of the business?

A detailed asset list will be made available.

## Strengths?

Well known in the area, with trusted workmanship.

## Weaknesses?

Lack of marketing.

## Opportunities?

To provide services to large motor brands and logistics companies not currently serviced.

## Threats?

None perceived.

## What is the reason for the sale?

Owner is emigrating.