



# BUSINESS REPORT

Date: **9th May 2024**

Business Reference: **33500**

About the Business:

**Truck body manufacturer with 74 NATIS numbers  
& full assets. NP of R1.6m pa.**

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Fire engines, staff transporters, trailers etc – 74 NATIS numbers, full engineering shop of 9 years. Turnover of R11m, with a NP of R1.6m, & selling for R2,5m.

Truck body manufacturer with 74 NATIS numbers & full assets. NP of R1.6m pa.



Sector: Manufacturing

Asking Price:

R 2,150,000

Monthly Profit:

R 134,804

Asset Value:

R 1,950,000

Stock Value:

R 350,000

Yearly Net Profit :

R 1,617,652



# Business Report

## Fully describe the business's activities?

Manufacturer of - Fire engines, personnel transporters, buses (13-60 seaters), trailers (fire, water, cane, wood - flat, tip) - with 74 drawings & NATIS numbers - for Mitsubishi, Isuzu, Toyota, Hino, Mercedes, Iveco, Fuso - the NATIS numbers are in the Sellers personal name & he is willing to remain involved until they have been moved into the new businesses name (for a fee or merely use his drawings/specs to regain approval).

Also a general fabricator.

Fully capable staff (boiler makers etc)

Various metal fabrication machinery, a fully fitted machine tool room, 6mx8mx5m spray booth, various tools

## How does the business operate on a daily basis?

Existing clients request quotes for vehicles & products that are as per past designs or specific (from their drawings or as per owners interpretation). Client orders were as high as R15m pa, but without marketing/business development, they have fallen back & are now some R11m. The building & plant has capacity for an approx R20m pa turnover.

With designs of work in place, the floor manager & staff are more than capable to build the vehicles, with metal work done on site, while components are ordered in.

Spraying of the units is done as they progress within their own 6mx9mx5m spray booth.

## What are the main assets of the business?

A full computer generated list with pictures is available:

Various machines - drills, mills, lathes, grinders, polishers, rollers, guillotines, presses, saws, compressors, welders, forklifts, 80 KVA generator,

Numerous power tools, vices, trolleys, benches, shelving, screens

Spray booth & extractor - 6x9x5m

Office equip, computers, printers

ALL - in good condition, well maintained and valued at a second value of some R1.95m

FURTHER - There can be an arrangement with the Seller to use the Natis Numbers in his name for a fee or merely use his drawings/specs to regain approval.

## What is the reason for the sale?

Owner wishes to retire (& use his recreational toys built in the workshop) - while the new owner can bring in a new desire to push business development