business
for sale

BUSINESS REPORT

Date: **4th November 2025**
Business Reference:**37464**

About the Business:

Unleash Your Potential with a Leading Supplier of Signage, Engineering Plastics, and Composites

Opportunity knocks to acquire a thriving signage, engineering plastics, and composites business. Affiliations with advanced manufacturers ensure top-quality products at competitive prices, with personalised service. This business adds value with free cutting and delivery services. It's not just a supplier, but a creator, crafting custom products on request. A well-equipped workshop guarantees product perfection. With client and supplier support, this business consistently exceeds expectations. Don't miss this chance to step into a ready, profitable venture!"

Unleash Your Potential with a Leading Supplier of Signage, Engineering Plastics, and Composites

Sector: **Manufacturing**

Asking Price:

R **6,294,155**

Monthly Profit:

R **480,123**

Asset Value:

R **1,500,000**

Stock Value:

R **7,655,845**

Yearly Net Profit :

R **5,761,473**

Business Report

Fully describe the business's activities?

Supplier of signage and engineering plastics to the trade.

How does the business operate on a daily basis?

Telephonic, counter sales, emails, etc at office level.

What Advertising/Marketing is carried out?

External Rep, website, sign shows, etc.

What competition exists?

There are about three opposition retailers.

How could the profitability of the business be improved?

Direct imports to add to the basket of inventory.

Give a breakdown of staff/ functions/ length of service?

Member: Over-see Sales, Staff, Customers - 21 years
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Member: Finance and Admin Department and Sales budget requirements - 19 years
Senior Sales: Key accounts Sales, Supplier negotiation and Purchasing Bulk stock control, Customer Service Liaison - 17 years
Driver and Warehouse assistant: Deliveries, stock drawing and general warehouse duties - 13 years
Warehouse assistant, stock drawing and general duties, Fabrication assistant - 12 years
Warehouse Manager: Stock Receipts, Despatch, Co-ordinator of Day to Day warehouse tasks, Stock Controller, vehicles and machinery maintenance - 12 years
External Representative: Customer Liaison, Sales Calls, Sales Cold Calling, market development and growth - 9 years
Warehouse Co-ordinator: Stock Receipts, Despatch, Day to Day warehouse tasks, Stock Control, backup deliveries and fork lift operator - 8 years
Senior Cutter: Cutting, drawing material and occasional training of new cutters and assistants, maintenance of machines - 7 years
Cutter: Cutting, assistant cutter, stock drawing and general warehouse duties - 7 years
Cutter: Cutting, drawing material and occasional training of new cutters and assistants, general warehouse duties - 7 years
Tea Lady / Cleaner: General cleaning duties, general admin filing duties and general warehouse duties - 6 years
Internal Sales: Sales, new market development, cold calling and canvasing, general stock purchasing, general supplier negotiations - 3 years
Warehouse Assistant and Fork lift operator: Stock Receipts, Despatch, Assistant Cutter, General warehouse duties - 3 years
Admin Assistant to Finance and Reception: Debtor and Creditor controller, Finance admin functions, purchasing of admin consumables - 1 year
Warehouse assistant and assistant cutter: General warehouse duties, house keeping, packaging - 2 years
Driver and Warehouse assistant: Deliveries, stock drawing and general warehouse duties - less than one month

Do any have management potential?

Yes

How involved is the Owner in running the business?

Overseeing day-to-day activities

When does the current lease end?

Business owns the building, which is for sale separately for R9m.

What are the trading hours?

08:00 - 17:00
Monday to Friday

What are the main assets of the business?

Building
Vehicles
Machinery
Stock
Racking
Equipment

Strengths?

Market share, quality specialised product, value adding services, etc

Weaknesses?

Imported materials

Opportunities?

Import own materials to grow market share

Threats?

Competition: import products are cheaper accompanied with cheap quality. This businesses products are manufactured for South African conditions
Labour: Cost to company can be higher if government continuously increase wage.The Team is paid based on their skill and productivity. There is no Union representing the Team.
V.A.T. increase can be detrimental.
Interest rate increases accompanied by inflation increases can be detrimental to business activities.

What is the reason for the sale?

Retirement. However, all 3 directors will stay on for 3 years minimum, if required.