



Date: **24th November 2025**Business Reference: **37454** 

About the Business:

# Profitable Solar Energy Business for Sale – Quality, Reliability & Growth Potential

Step into a thriving, future-focused business that's powering homes, businesses, and mobile lifestyles with reliable solar energy solutions. This full-service solar company is renowned for its exceptional customer service, top-tier product offering, and guaranteed workmanship—making it a trusted name in the renewable energy space. Comprehensive Offering Includes: Custom Solar Panel Installations, Certified

Electrical Services & COC Certificates, Lithium Iron Phosphate (LiFePO4) Battery Solutions, Battery Storage Systems & Solar Roofing Installations, Solar Carports & Portable Solar Units, RV & Off-Grid Solar Kits for Adventure Seekers

# Profitable Solar Energy Business for Sale – Quality, Reliability & Growth Potential



Sector: Services

**Asking Price:** 

R 1,640,000

**Monthly Profit:** 

R 68,248

Asset Value:

R 692,817

Stock Value:

R 0

Yearly Net Profit:

R 818,974

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# **Services of the Company**

Product & Service Offering Includes:
Solar Panels (design, supply, and installation)
COC Certificates & Electrical Compliance Services
LiFePO4 Batteries & Long-Duration Storage Systems
Solar Roofing & Custom Battery Storage Solutions
Solar Carports & Portable Solar Units (ideal for RVs, camping, and off-grid use)
Smart integration and off-grid project expertise

## How does the business operate on a daily basis?

The Business operate at Full capacity from client leads ( Solar Energy requests ) . Client meetings , Site Visits & assessments , Quotes , Installations & Invoicing. Supply of COC

# What Advertising/Marketing is carried out?

#### FACEBOOK.

Also advertise on relevant solar platforms.

## What competition exists?

Competition exists, but the business has residential & commercial, COC-compliant service.

## How could the profitability of the business be improved?

More advertisements on different platforms Increasing Area Support on Solar platforms Platform SA Wide - More Leads.

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# What Is Required from the Buyer?

To initiate the sale process and gain access to sensitive financial and operational information, interested buyers will be required to provide the following:

Proof of Funds – A recent bank statement or letter from a financial institution confirming the buyer's ability to proceed with the purchase.

Letter of Intent (LOI) – A non-binding letter outlining the buyer's interest, proposed transaction structure, and intended timeframes.

Due Diligence Process – Will commence upon signature of a Non-Disclosure Agreement (NDA) and acceptance of the LOI. Buyers will be given access to detailed financials, operational records, and site visits where applicable.

# How involved is the Owner in running the business?

Owner is involved 100% in everyday operations. New Owners can appoint Staff .

#### Is This a Work-from-Home Business Opportunity?

Yes. This is a home-based business opportunity that does not require a fixed commercial office. The business is currently owner-operated with the support of one assistant, and uses three highly qualified, outsourced installers for project execution.

This lean and scalable model keeps overheads low while delivering high-quality, professional service to clients. The setup is ideal for a buyer seeking flexibility, operational control, and excellent margins without the need for a large staff or premises.

## What are the main assets of the business?

Client Base Business Platform ( Solar Specific) In-house Training Materials worth >R60k belonging to the business

## Strengths?

Quality Workmanship Respect Presentable Image Trusworthy Company Brand Highly Experieced Honesty

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# Weaknesses?

Time Control

# **Opportunities?**

Staff Training - Inhouse Team Building Revenue Growth client base Growth

# **Threats?**

Keep overheads low to improve Profibility

# What is the reason for the sale?

The owner has several other businesses that require attention.

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