



# BUSINESS REPORT

Date: **20th April 2025**

Business Reference: **35359**

About the Business:

## Western Cape business specializing in pivot irrigation manufacturing

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This business is well established and is situated in the agricultural hub in Western Cape. The business specializes in the manufacturing of center pivot irrigation and take pride in their after sales service.

# Western Cape business specializing in pivot irrigation manufacturing



Sector: **Manufacturing**

Asking Price:

**R 1,200,000**

Monthly Profit:

**R 116,739**

Asset Value:

**R 1,338,273**

Stock Value:

**R 3,000,000**

Yearly Net Profit :

**R 1,400,864**



# Business Report

## Fully describe the business's activities?

The business specializes in the manufacturing and erecting of pivot irrigation systems (Talbert and Zimmatic) as well as repairs and maintenance thereof.

## What Advertising/Marketing is carried out?

The only advertising carried out is on the calendar of a local Radio station.

## What competition exists?

Their competition in the area is a local farmer and two other companies in nearby towns supplying similar services.

## How could the profitability of the business be improved?

The profitability could be improved by adding products such as micro irrigation and pumps

## Give a breakdown of staff/ functions/ length of service?

Receptionist, 2 x workshop , 4 x irrigation building\erecting and 1 casual

## How involved is the Owner in running the business?

The owner is full-time involved in the daily running of the business

## When does the current lease end?

The owners of the business are also the owners of the building and they are prepared to enter into a long-term lease agreement. The building is also for sale @ R 3,5m.

### What are the trading hours?

Trading hours are from 7H30 till 17H10  
Closed on the last Friday of every month

### What are the main assets of the business?

The Main assets of the business are the vehicles, machinery and workshop equipment

### Strengths?

The business is well established in the farming community for the past 22 years

### Opportunities?

The main opportunities are to extend the business radius to include other nearby farming communities and towns and to increase the product range by including pumps and micro irrigation systems

### Threats?

The normal threats associated with this kind of agricultural business.

### What is the reason for the sale?

The owner wishes to retire.