



BUSINESS REPORT

Date: **8th May 2024**

Business Reference:**35343**

About the Business:

Manufacturing of plastic bags for sale

High quality products manufactured . Easy to run .Profitable business in Pretoria.

Manufacturing of plastic bags for sale



Sector: **Manufacturing**

Asking Price:

R **5,300,000**

Monthly Profit:

R **191,412**

Asset Value:

R **2,814,000**

Stock Value:

R **200,000**

Yearly Net Profit :

R **2,296,947**



Business Report

Fully describe the business's activities?

The business does the manufacturing and the selling of high quality plastic bags

How does the business operate on a daily basis?

The Owner monitor the activities of the factory on a daily basis. He does the administration ,needed ,attend to stock levels of raw material needed for production , complete products and deliveries .The driver does the maintenance on the plant where and when needed. The factory runs on a 24 hour bases From Monday to Friday to save electricity for the heating of the plant. Currently the factory does on average about 60 Tons per month.

What Advertising/Marketing is carried out?

Website

What competition exists?

There are competition in this industry

How could the profitability of the business be improved?

The client base can be grown by selling direct to the Retail market.
More Marketing can be done.

Give a breakdown of staff/ functions/ length of service?

1 x Manager,
1 x Driver /maintenance
4 x Supervisors
6 x Operators
8 x Packers/fillers

Do any have management potential?

Yes, but needs training

How involved is the Owner in running the business?

Part time . Monitor the activities in the factory by CCTV, and monthly meetings during visits.

When does the current lease end?

A 3 year Lease Contract is in place

What are the trading hours?

The factory is running on a 24 hour bases from Monday to Friday

What are the main assets of the business?

The production plant and equipment .is the main assets of the business.
An asset list of all the assets are available

Strengths?

The Business is easy to run with the Manager on board.
The factory manufacture high quality products.
The rent is relatively low with no loadshedding applicable..
A stable Client basis and broad area deliveries on demand

Opportunities?

Government tenders will increase the sales of the business ,more than double

Threats?

Economy

What is the reason for the sale?

The Owner relocated and wants to sell