

**business**  
for sale



Date: **3rd July 2024**

Business Reference: **35312**

About the Business:

## **Home inspections for electrical, beetle, plumbing and gas certification**

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Property sale inspections and repairs for beetle, electrical, plumbing and gas and the issuing of compliance certificates for these.

# Home inspections for electrical, beetle, plumbing and gas cerification



Sector: **Services**

Asking Price:

**R 1,600,000**

Monthly Profit:

**R 62,078**

Asset Value:

**R 391,500**

Stock Value:

**R 0**

Yearly Net Profit :

**R 744,930**



# Business Report

## Fully describe the business's activities?

Property sale inspections and repairs for beetle & electrical, plumbing & gas and issuing of compliance certificates for these

## How does the business operate on a daily basis?

Clients contact the admin department who will book appointments for inspections and/or repairs

## What Advertising/Marketing is carried out?

Website, google maps and estate agent showhouse maps

## What competition exists?

Other contractors in the area, however 95% of our quotations are accepted

## How could the profitability of the business be improved?

Adding additional working hours through December and January instead of total shutdown as well as weekend work at afterhours rates

## Give a breakdown of staff/ functions/ length of service?

Admin Assistants – 1 x 7 years ; 1 x 3 years  
Electrical Assistants – 1 x 15 years; 1 x 8 years; 1 x 6 years

## Do any have management potential?

Yes, one of the admin assistants acts as admin manager

## How involved is the Owner in running the business?

Hands on, involved with all beetle & electrical inspections

## When does the current lease end?

Negotiable as premises are owned by the owner

## What are the trading hours?

08h00 to 16h00 Monday to Friday

## What are the main assets of the business?

A full asset list is available

## Strengths?

Small, well maintained business offering a one stop solution for all compliance certificates and repairs. Plumbing & Gas certificates are done via our sub-contractors

## Weaknesses?

Non perceived

## Opportunities?

Increase working hours  
Offer an after hour service  
Keep more functions in-house rather than sub-contract.

## Threats?

Potential other operators

## What is the reason for the sale?

An investment opportunity has arisen