business
for sale



BUSINESS REPORT

Date: **26th November 2026**
Business Reference:**38204**

About the Business:

Profitable 32-Year Established Engine Rebuilding & Automotive Engineering Business for Sale

Profitable, established 32-year engine rebuilding and automotive engineering business available for acquisition. With more than three decades of trading history, this well-established and profitable business has built a strong position within the automotive and engineering sector, supported by longstanding customer relationships, corporate contracts and an extensive network of major company vendor

registrations. The business specialises in engine rebuilding, engine reconditioning and related automotive engineering services, with established workshop infrastructure, specialised equipment and experienced operations in place. The business is RMI approved and holds a 5-Star approval rating according to RMI, adding significant credibility to its position within the industry. An excellent opportunity to acquire a profitable, long-established engine rebuilding business with established corporate relationships, major vendor registrations, industry approvals and a proven trading history.

Profitable 32-Year Established Engine Rebuilding & Automotive Engineering Business for Sale



Sector: **Manufacturing**

Asking Price:

R 16,000,000

Monthly Profit:

R 350,937

Asset Value:
R 7,630,000

Stock Value:
R 500,000

Yearly Net Profit :
R 4,211,239

Business Report

Fully describe the business's activities?

The business specialises in automotive engineering and engine rebuilding, providing a range of specialised services within the motor industry. Its core operations focus on engine repairs, rebuilding, engineering, and related mechanical services, catering to customers requiring professional engine maintenance, refurbishment, and restoration.

How long has the business been established?

The business has been successfully operating since 1995, giving it over 30 years of industry experience and an established presence in the automotive engineering and engine rebuilding sector.

How long has the owner had the business?

The current owner has successfully owned and managed the business for approximately 15 years, providing continuity, experience and established operational knowledge.

What steps are in place to solve 'load shedding' problems?

The business is equipped with a large-capacity generator to support operational continuity during power interruptions. Additionally, the office is fitted with a solar power system and battery backup, ensuring continued functionality during load-shedding and electricity disruptions.

How does the business operate on a daily basis?

The business operates as an established automotive engineering and engine rebuilding workshop, managed by an experienced manager and supported by 17 permanent employees. Daily operations include engine rebuilding, automotive engineering, repairs and related mechanical services. The business operates Monday to Friday, from 07:00 to 17:00, with the manager independently overseeing day-to-day activities while the owner maintains an oversight role. Its operations are supported by an experienced workforce, established fleet service contracts and specialised workshop machinery and equipment.

How are the clients attracted to the business?

The business attracts customers through a combination of established word-of-mouth referrals, online visibility through Google searches, social media exposure and strategically positioned outdoor advertising. Its established reputation and market presence contribute to a consistent flow of enquiries from both new and returning customers.

What Advertising/Marketing is carried out?

The business maintains an active marketing presence through targeted Facebook advertising and strategically positioned billboards. These marketing initiatives support brand awareness, strengthen its local market presence and generate exposure to potential new customers.

Does the business have any contract work?

Yes. The business has established service agreements with major fleet operators, providing access to recurring work and contributing to a consistent revenue stream. These contractual relationships strengthen the business's existing customer base and provide an additional level of operational stability.

What competition exists?

The business is recognised as one of the largest automotive engineering and workshop operations in its immediate area, with limited direct competition of comparable scale. Its established reputation, operational capacity and specialised services attract customers from a wide geographical area, including Mpumalanga, Eswatini (formerly Swaziland) and Mozambique. This extensive customer reach highlights the business's strong regional market presence.

What are the seasonal trends?

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Is the business VAT Registered?

Yes

What VAT documentation is on file?

Registration documentation and tax clearance certificate

Are there up-to-date Management Accounts available?

Yes

What Balance Sheet and Income Statements are available?

Aug 2026

How could the profitability of the business be improved?

To expand clientele or the workshop

What is the total staff complement?

The business currently employs a team of 17 staff members, providing the necessary workforce to support its day-to-day operations and specialised automotive engineering services.

Give a breakdown of staff/ functions/ length of service?

The business benefits from a highly experienced and established workforce, with the majority of employees having more than 15 years of service. This long-standing team provides valuable industry experience, technical expertise and operational continuity. A detailed staff breakdown, including individual roles, functions and lengths of service, together with employment contracts, can be made available to serious prospective buyers upon request.

Do any receive special perks or incentives?

There are currently no additional employee incentive schemes or special benefits beyond the standard employment arrangements.

Are they on contract?

All employees are employed on permanent employment contracts, providing a structured and established employment framework.

Do any have management potential?

Yes. The business has employees with management potential who could provide opportunities for future leadership development and succession planning.

How involved is the Owner in running the business?

The owner primarily fulfils an oversight and supervisory role, supported by an experienced manager who handles the day-to-day operational management of the business. The manager has been with the company since 2004 and is capable of operating independently, providing valuable management continuity and reducing the business's reliance on the owner's daily involvement.

When does the current lease end?

The current premises lease agreement runs until 2030, providing the purchaser with an established operating location for the foreseeable future. The lease is renewable, subject to the terms and conditions agreed upon with the landlord.

Is there an option of renewal & what period?

The lease provides for a renewal option ranging from 2 to 10 years, offering flexibility and the opportunity for a prospective purchaser to secure continued occupation of the premises for an extended period, subject to the agreed renewal terms.

What is the annual escalation %?

The current lease agreement provides for an annual rental escalation of 10%.

What are the trading hours?

The business operates during standard weekday trading hours, from 07:00 to 17:00, Monday to Friday.

What is the square meters of the business?

The exact floor area and layout of the premises are reflected in the available building plans, which can be provided to interested prospective buyers upon request.

Is a copy of the lease available?

A copy of the current lease agreement is available for inspection by serious prospective purchasers during the due diligence process.

Do you require a licence?

No specific operating licence is currently required for the business's general automotive engineering and engine rebuilding activities.

What lease deposit and/or other surety is required?

The required lease deposit is equivalent to one month's rental, subject to the landlord's standard lease requirements.

What are the main assets of the business?

The business sale includes a comprehensive range of workshop machinery, specialised automotive engineering equipment and vehicles required to support its day-to-day operations. These assets provide the operational infrastructure necessary to continue the business's existing activities.

Are any items not included in the sale?

The workshop premises are excluded from the sale. The transaction relates to the operating business and its associated assets, including machinery, equipment and vehicles. Property arrangements can be discussed separately with interested buyers.

What is their overall condition?

The business's machinery, equipment and vehicles are reported to be in very good overall condition and have been maintained to support ongoing operational requirements.

Do any require repairing?

According to the seller, none of the included assets currently require repairs, allowing a prospective purchaser to acquire an operational asset base without any known outstanding repair requirements.

How have they been valued ?

The business's assets have been valued at approximately R8,500,000. This valuation represents the stated value of the machinery, equipment and vehicles included in the business.

Which assets are on lease/HP and with whom?

The business has a few service and equipment agreements in place with external providers, including:
- Nashua: Printer.
- Vodacom: Telephone switchboard.
- Steiner: Bathroom consumables and dispenser equipment.

Further details regarding these agreements can be made available to serious prospective buyers during the due diligence process.

What are their settlement amounts?

Outstanding settlement amounts, where applicable, can be provided upon request as part of the due diligence process.

Will Seller settle or Buyer to take over?

The treatment of the existing agreements can be discussed and negotiated between the seller and purchaser. Depending on the buyer's preference and the relevant providers' approval, the agreements may either be settled by the seller or transferred to the purchaser, where permitted.

Are they presently insured?

The business's assets are currently insured, providing an additional level of protection for the machinery, equipment and vehicles included in the sale.

Strengths?

See Company quality system manuel

What is the reason for the sale?

The owner is considering the sale as part of a personal decision to pursue new challenges and explore other opportunities.

Why is this a good business?

The business presents an attractive acquisition opportunity due to its strong profitability, established client relationships, and long-standing industry reputation. Having operated since 1995, it has built a solid foundation in the automotive engineering and engine rebuilding industry.

As a family-owned business that has successfully transitioned into its second generation, it offers a proven operating history, an experienced workforce and an established customer base. Additional strengths include recurring fleet service contracts, a well-established management structure, and customers extending beyond its immediate geographical area.

Together, these factors position the business as an established operation with a solid foundation and further potential for growth under new ownership.