business
for sale



BUSINESS REPORT

Date: **20th November 2026**
Business Reference:**37223**

About the Business:

Concrete batch plant for sale in Johannesburg!

Concrete batch plant for sale in Johannesburg! - Ideal location - Borehole water supply - competent staff force - manager run.

Concrete batch plant for sale in Johannesburg!



Sector: **Manufacturing**

Asking Price:

R 11,300,000

Monthly Profit:

R 263,232

Asset Value:
R 3,636,520

Stock Value:
R 100,000

Yearly Net Profit :
R 3,158,780

Business Report

Fully describe the business's activities?

Leading, accredited producer and supplier of ready-mixed concrete, to all sectors of the construction industry.
The business operates from a fully automated concrete plant serving large parts of Pretoria and Johannesburg, they also operate mobile plants for clients with high volume demands.
Their ready-mixed concrete is manufactured under computer-controlled operations and transported and delivered on site using sophisticated equipment and methods.

How does the business operate on a daily basis?

They serve a broad array of clients, from individual homeowners to commercial and industrial developers.
They supply the following clients on a daily basis:
- concrete sub-contractors
- commercial and industrial property developers
- residential developers
- building contractors
- homeowners
- pool builders

Products include standard / normal class concrete (designed for residential applications, low-rise buildings, paving etc.) as well as high-performance concrete (designed for high-rise, commercial and industrial projects).

What Advertising/Marketing is carried out?

The company employs 2 x reps employed on a commission basis who do a lot of the groundwork.
The company vehicles, which includes trucks and delivery vehicles are all branded with the company logo.

What competition exists?

There are other competitors, however this company has built a name for itself in the industry.

How could the profitability of the business be improved?

Greater owner involvement.

Give a breakdown of staff/ functions/ length of service?

Monthly breakdown:
Manager R32 000
Sales rep. R12 000
Office admin R15 000
2 x general workers R4500 each
Tipper driver R8280
Loader R8600
Batcher R9600

Do any have management potential?

The business is currently manager run.

How involved is the Owner in running the business?

The owner is not involved on a daily basis; however, he provides oversight on a weekly basis.

When does the current lease end?

Lease end in 2033 with option to renew.

What are the trading hours?

7:30 to 17:00 Monday to Friday
7:30 to 13:00 Saturdays
Sundays and public holidays closed.

What are the main assets of the business?

Outstanding balances.
2021 liu gong loader R270 000
2021 powerstar tipper R 300 000
2024 toyota starlet R 247 000
2024 toyota e/cab R 730 000
2022 NP 200 R 155 000

Fully automated ready-mix plant (fully paid)
including borehole.
80kva generator lovol 2021 (fully paid)

Strengths?

Well established and well known in the area amongst developers and construction companies.
Great location with large ongoing construction projects in the surrounding area.
Borehole sunk resulting in large savings
Competent management structure with experienced staff force.

Weaknesses?

Lack of owner involvement.

Opportunities?

Increased marketing and larger sales force will result in greater growth.
Expand marketing and sales to areas further out.
Large number of new developments in the surrounding area.

Threats?

Economy.

What is the reason for the sale?

The owners want to pursue other business interests.