business
for sale



BUSINESS REPORT

Date: **20th November 2026**
Business Reference:**BFS00497**

About the Business:

Established Skin, Body & Wellness Business

An exceptional opportunity to acquire an established specialist skin, body and wellness business with over 20 years of trading history and an excellent reputation in a sought-after KwaZulu-Natal coastal location.

The business boasts a loyal and diverse client base, approximately 60% male, and offers a comprehensive

range of results-driven skin, aesthetic, body and wellness treatments, supported by professional skincare retail. Operations are supported by an experienced team, purpose-designed premises with four fully equipped treatment rooms, and an extensive range of specialist aesthetic and treatment equipment.

Ideally suited to an experienced beauty, aesthetics or wellness operator, the business offers established goodwill, a strong market position and opportunities to grow revenue, increase therapist utilisation and reduce owner dependency.

Established Skin, Body & Wellness Business



Sector: **Sales & Services**

Asking Price:

R 2,300,000

Monthly Profit:

R 54,333

Asset Value:
R 0

Stock Value:
R 0

Yearly Net Profit :
R 652,000

Business Report

FINANCIAL INFORMATION

Asking Price : R2 300 000 Excluding Stock and VAT

Furniture & Fixtures : R400 000 Included in Asking Price

Annual Turnover : R2 300 000

Annual Owner's Discretionary Income : R652 000

Monthly Rental : R28 584

Owner-Operated Business

LOCATION & PREMISES

Situated in one of KwaZulu-Natal's most sought-after coastal commercial and lifestyle areas, the business benefits from an affluent residential and corporate catchment, excellent accessibility and proximity to major transport routes and the international airport.

The surrounding area offers a strong mix of professional offices, retail, hospitality and lifestyle amenities, attracting an established clientele of professionals, executives and business owners.

The business operates from a professionally fitted retail premises of approximately 90 m², purpose-suited to its specialist skin, body and wellness offering.

BUSINESS OVERVIEW

Exceptional opportunity to acquire an established specialist skin and body business in one of KwaZulu-Natal's most sought-after coastal areas.

With a strong track record spanning more than 20 years, the business has built an excellent reputation for results-driven skin, body and wellness treatments, supported by a loyal and established client base.

Approximately 60% of the clientele are male, reflecting the business's origins as a pioneering specialist men's grooming and skin centre, while the offering has evolved into a sophisticated skin and body practice serving both men and women.

The business specialises in problematic skin, anti-ageing solutions, microneedling, IPL/laser rejuvenation, LED treatments, professional peels and sports massage, complemented by men's grooming, body treatments and professional skincare retail. The business is deliberately positioned away from the traditional spa model, attracting clients looking for professional expertise and real treatment results.

The operation is supported by an experienced team of therapists, administration and specialist practitioners, including a chiropractor, while the owner remains actively involved as a working therapist and contributes approximately 40% of current revenue. This presents both an existing strength and an opportunity for a new owner to further leverage the established client base, increase therapist utilisation and progressively reduce owner dependency.

The premises are professionally fitted and purpose-designed for the business, comprising four fully equipped treatment rooms, reception and retail areas, office/stock facilities, kitchen/laundry and bathroom/shower facilities. The business also includes a substantial range of specialist treatment equipment, including IPL, LED, microneedling and other aesthetic and wellness technology, representing a significant investment and barrier to entry for a new operator.

Situated in a premium coastal commercial and residential catchment, the business benefits from an affluent clientele, strong surrounding business and lifestyle infrastructure, excellent accessibility and proximity to major transport routes and the international airport.

IDEAL BUYER

This is an opportunity to acquire a well-established specialist skin and body business with a recognised brand, loyal clientele, experienced staff, quality premises and significant investment in treatment technology. A new owner with a strong focus on marketing, business development and therapist utilisation could build on the solid platform already established and unlock further growth.

Ideal for an experienced beauty, aesthetics, wellness or skincare operator, or an entrepreneur looking to acquire an established business with meaningful goodwill and growth potential.

TRADING HOURS

Mon - Fri : 8:00 - 17:00
Sa : 09:00 - 16:00
Sun : Closed

STAFF

Front Desk Administration

Marketing and Overflow Therapist

Senior Therapist

Cleaner

REASON FOR SELLING

The owner wishes to focus on spending more quality time with family.