business
for sale



BUSINESS REPORT

Date: **12th November 2026**
Business Reference:**BFS00479**

About the Business:

Established Supermarket And Liquor Retail Opportunity, West Coast

An established supermarket and liquor retail operation with approximately 35 years of trading history, offering a substantial acquisition opportunity in the Western Cape.

Featuring an extensive retail footprint, diverse departments, an established customer base and significant infrastructure, the business provides a solid foundation for an experienced retailer.

With considerable turnaround and growth potential, this is an attractive opportunity for an ambitious owner-operator or retail investor.

Established Supermarket And Liquor Retail Opportunity, West Coast



Sector: **Retail**

Asking Price:

R 7,990,000

Monthly Profit:

R 0

Asset Value:
R 0

Stock Value:
R 0

Yearly Net Profit :
R 0

Business Report

FINANCIAL INFORMATION

Asking Price : R7 990 000 Excluding Stock and VAT

Furniture & Fixtures : R21 000 000 Included in Asking Price

Annual Turnover : R114 000 000

Net Profit : On request

Monthly Rental : R241 667

Owner-Operated Business

BUSINESS OVERVIEW

A substantial owner-operator opportunity with significant turnaround and growth potential.

An established supermarket and complementary liquor retail operation is available for acquisition in the Western Cape, offering an excellent opportunity for an experienced retailer or entrepreneurial owner-operator.

KEY HIGHLIGHTS

- Approximately 35 years of trading history
- Established regional retail presence with a strong existing customer base
- 2,150 m² total supermarket floor area, including 1,258 m² selling space
- Complementary liquor store with 135 m² total floor area and 118 m² selling space
- Comprehensive departments including:

Groceries
Fruit & Veg
Butchery
Bakery
HMR / Hot Foods
Coffee/Bean Tree
Front-end and cashier services
Liquor

- 74 staff across the various operational departments
- Substantial existing retail infrastructure and equipment
- Current lease secured through May 2031
- Normal combined stockholding of approximately R6.25 million, subject to final stock take and valuation

SUBSTANTIAL INFRASTRUCTURE
The operation includes significant energy infrastructure comprising a 400 kW inverter, 600 kW battery system, 325 kW PV installation and 400 kW generator.

The system is currently operated under a Power Purchase Agreement, with a potential mechanism to acquire the energy system in approximately three years.

The retailer has indicated that establishing and equipping a store of this size from scratch today would cost approximately R22 million, excluding the building and property.

LOCATION & PREMISES

The business operates from a retail shop situated in the Western Cape's picturesque West Coast region. The area offers a peaceful rural setting, with convenient access to essential amenities and surrounding communities.

Known for its agricultural activities, scenic landscapes and close-knit community, the region provides a pleasant setting for a retail business serving the local population and surrounding areas.

GROWTH OPPORTUNITIES & IDEAL BUYER

The business is currently trading below its normalised potential, creating a compelling turnaround and optimisation opportunity.

Management believes that performance can be improved through:

- Restoring turnover to historical levels
- Improved operational management
- Better labour productivity
- Enhanced stock and working-capital management
- Gross-margin optimisation
- Improved customer service and merchandising
- Stronger local marketing and community engagement
- Development of additional sales channels, including the planned SPAR2U offering

The business has historically demonstrated the ability to operate profitably under direct owner-operator management, making this particularly attractive to an experienced and hands-on purchaser.

This opportunity is best suited to:

An experienced supermarket operator, retailer or entrepreneurial owner-operator who is prepared to take an active, hands-on role in the day-to-day running of the business.

For the right purchaser, this represents an opportunity to acquire an established operation with significant infrastructure, trading history and an existing market presence — while having the scope to improve performance and unlock substantial underlying potential.

Confidential sale. Further information, financials and due-diligence documentation available to qualified prospective purchasers.

TRADING HOURS

Mo - Thu : 8:00 - 18:30
Fri : 8:00 - 19:00
Sa : 8:00 - 16:00
Sun : 8:00 - 14:00

STAFF

74 Staff

SUPPORT & TRAINING

Current owner will provide comprehensive training and support to ensure a smooth transition to the new owner.

REASON FOR SELLING

Owner is pursuing other business interests.