business
for sale



BUSINESS REPORT

Date: **3rd November 2026**
Business Reference:**BFS00458**

About the Business:

Leading Office Supply And Business Solutions Business West Coast

Established office-supply and business-solutions business, trading since 2004 and serving a broad regional market.

Offers a diverse product range, loyal customer base, recognised national group affiliation and delivery capabilities, with further growth potential in online sales and business-to-business markets.

Leading Office Supply And Business Solutions Business West Coast



Sector: **Retail**

Asking Price:

R 2,650,000

Monthly Profit:

R 66,667

Asset Value:
R 0

Stock Value:
R 1,000,000

Yearly Net Profit :
R 800,000

Business Report

BUSINESS OVERVIEW

ASKING PRICE : R2 650 000 Excluding Stock & VAT

STOCK : Estimated at R1 000 000

ANNUAL TURNOVER : R10 000 000

ANNUAL GROSS PROFIT : Approx. R3 500 000

ANNUAL OWNER'S DISCRETIONARY INCOME : Approx. R800 000

MONTHLY RENTAL : R35 000

MANAGEMENT-OPERATED BUSINESS : Absent Owner

An opportunity to acquire an established office-supply and business-solutions business serving a broad regional market on the Cape West Coast.

Established in 2004, the business offers a diversified product range, supported by an established customer base, recognised group affiliation, online catalogue and delivery capabilities.

Business with a long standing trading history and an established operational foundation, the business offers a prospective purchaser the opportunity to take over an existing operation and build on its market presence.

Growth opportunities include expanding business-to-business sales, strengthening customer relationships, increasing online sales and developing specialist product and service offerings.

This opportunity would suit an owner-operator or strategic buyer looking to acquire an established business with scope for further commercial development.

LOCATION & PREMISES

Centrally situated in the town centre on the Cape West Coast.

The retail premises offer excellent visibility, ample customer parking, a prominent display area and sufficient space for office-supply stock and daily business operations.

GROWTH OPPORTUNITIES & IDEAL BUYER

- Established regional business with a trading history dating back to 2004.
- Recognised group affiliation and an established regional market presence.
- Diversified product range serving business and institutional customers.
- Existing customer relationships across the wider West Coast.
- Multiple sales channels, including physical retail, online ordering and direct customer service.
- Regional delivery capabilities supporting recurring commercial supply.
- Additional revenue potential through printing, labelling and related business services.
- Opportunity to expand business-to-business accounts and strengthen customer penetration.
- Potential to grow online sales through targeted digital marketing.
- Scope to improve profitability through effective stock control, margin management and focused commercial growth.

IDEAL BUYER
This opportunity would suit an owner-operator with retail or office-supply experience, an established business seeking regional expansion, or an investor with suitable management in place. A commercially focused buyer could build on the existing customer base, diversified offering and delivery infrastructure to drive further growth.

SUPPORT & TRAINING

The owner/management will assist with a smooth handover to ensure a seamless transition to the new owner.

TRADING HOURS

Mon - Fri : 8:00 – 17:00
Sat : 09:00 – 12:00
Sun: Closed

REASON FOR SELLING

Owner pursuing other full-time business interests.

How many employees?

10 Staff