



BUSINESS REPORT

Date: **14th October 2026**
Business Reference: **37153**

About the Business:

Leading Truck & Earth-Moving Gearbox Reconditioning Business | 38 Years Established

A dominant player in the heavy-duty drivetrain market, this RMI-approved business specialises in the reconditioning, exchange, and sale of gearboxes, differentials, and transfer cases for trucks, buses, and earth-moving machinery. Renowned for quality workmanship, rapid turnaround times, and warranties of up to three years, the company has built an enviable reputation over 38 years. Supported by a substantial

workshop operation, loyal customer relationships, and growing demand from the transport sector, this is a standout acquisition opportunity with significant upside potential.

Leading Truck & Earth-Moving Gearbox Reconditioning Business | 38 Years Established



Sector: **Services**

Asking Price:

R 33,000,000

Monthly Profit:

R 926,950

Asset Value:

R 4,221,387

Stock Value:

R 0

Yearly Net Profit :

R 11,123,401



Business Report

Fully describe the business's activities?

The company is a leading provider of gearboxes, differentials and transfer cases for trucks, buses and earth-moving vehicles. Its services include the reconditioning, exchange and outright sale of these units, all backed by warranties of up to three years. A dedicated in-house engineering department performs all engineering work on-site, maintaining quality control and efficiency without the need for outsourcing. With a commitment to long-term client relationships, the company operates an on-site workshop capable of handling high service volumes. As an RMI-approved service provider, it also offers after-hours support to ensure continued customer assistance.

How long has the business been established?

Since 1987

How does the business operate on a daily basis?

The company follows a well-structured and efficient workflow designed to support seamless service delivery. The administrative department manages bookings and client communications, ensuring that all work is accurately logged and scheduled. Jobs are then allocated to the workshop, where experienced technicians carry out reconditioning, exchange and outright sales services and provide advice under the supervision of a dedicated workshop manager. The workshop manager oversees adherence to best practices, service standards and quality control. Items are released to clients only once full payment has been received, supporting a secure and streamlined transaction process. A strong management team oversees the daily operations and can manage the business independently without the owner's involvement. The company maintains its standing as an RMI-approved service provider and offers after-hours support to meet customer needs, reinforcing its commitment to long-term client relationships and reliable solutions for trucks, buses and earth-moving vehicles.

How are the clients attracted to the business?

The business attracts clients through its strong reputation as an RMI-approved service provider, supported by quality workmanship and warranties of up to three years. Its well-structured staff and management team promotes efficient service delivery, while the high-capacity workshop supports fast turnaround times. The company offers a comprehensive range of solutions, including reconditioning, exchange and outright sales, together with after-hours support for added convenience. Strategic industry partnerships, a strong online presence, competitive pricing and excellent customer service further strengthen its market appeal, positioning the business as a trusted service provider to clients in the trucking, construction and fleet management sectors.

What competition exists?

Despite a few competitors in the market, the company has been the go-to specialist in the industry for 38 years, earning a strong reputation for quality and reliability. Its longstanding presence, expertise, and commitment to excellence have solidified its position as a trusted leader in gearbox, differential, and transfer case solutions

How could the profitability of the business be improved?

The owner moved to the Western Cape and having an owner that is involved on a more regular basis will have a positive impact on the business.

Give a breakdown of staff/ functions/ length of service?

The staff members' duties range from mechanical, cleaning, HR, debtors & creditors, general workers to managers.
Length of service range from 4-22 years.

Do any have management potential?

Yes

How involved is the Owner in running the business?

The owner chooses to remain involved only in the sales function, as he prefers to keep busy. Should he exit the business, the in-house staff will absorb his sales responsibilities. He has very limited involvement in the management of the company. Since relocating to the Western Cape, he visits the business from time to time to assess its operations. The business has been structured so that the on-site management team can perform all operational duties independently. His second-in-command manages the day-to-day work on-site and reports directly to him.

When does the current lease end?

2026 - but there is an option to renew

What are the trading hours?

Mon to Fri: 7:30-16:30

What are the main assets of the business?

2 X WASHING MACHINES

4 X BIG LATHE

1 X SMALL LATHE

3 X WELDING MACHINES (TIG, ALUMINIUM, CO2)

1 X DRILL PRESS

3 X MAHINDRA BAKKIES

1 X FORKLIFT

1 X FORD RANGER 3.0

1 X FORD WILDTRAK 3.2 TDCI

A detailed list will be made available to serious prospective buyers.

Strengths?

Established Reputation: 38 years in the industry, known as the go-to specialist for gearboxes, differentials, and transfer cases.

RMI-Approved: Recognized for quality and reliability, enhancing trust with clients.

In-House Engineering: Engineering and quality control are managed internally, ensuring high standards and efficient service.

Efficient Workflow: Well-structured processes with dedicated administrative and workshop teams, ensuring smooth service delivery.

After-Hours Support: Available to meet client needs, reinforcing long-term relationships.

Strong Client Base: Long-term relationships with clients, including dealerships and agents, ensure consistent demand.

Growing Industry Demand: The mass hauling industry in South Africa is expanding due to a lack of reliable rail infrastructure, increasing demand for heavy-duty vehicle services.

Weaknesses?

Limited Credit Extension: Only extending credit to agents (dealerships) may limit the ability to attract other clients who prefer credit terms.

Opportunities?

Growing Demand for Earth-Moving Vehicle Services: Increasing demand for reliable services in the construction and mining sectors could present growth opportunities.

Partnerships and Collaborations: Forming strategic partnerships with manufacturers, dealerships, or other service providers could expand service offerings and increase market reach.

Threats?

Economic Downturn: Economic challenges affecting clients.

What is the reason for the sale?

The owner has relocated to the Western Cape and has since become involved in property development, which he would like to pursue on a full-time basis.